RAJ KUMAR SINGH

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CAREER OBJECTIVE

To contribute effectively and efficiently towards quality service through planned hard work and keep up team spirit to achieve organizational goals and to occupy challenging position in your organization.

WORK EXPERIENCE

6 Years and 9 months of experience.

WORK PROFILE

Working as Assistant Store Manager in V Bazaar Retail Pvt Ltd.

EDUCATION

- Pursuing MBA from Subh Bharti University(Correspondence)
- BBA from Subh Bharti University(Correspondence)
- BA from BN Mandal University
- Class 12th from Insan inter College, Kishanganj
- Class 10th from Rashal high school , Bahadurganj

COMPUTER KNOWLEDGE

- MS Office (Word, Excel, PowerPoint)
- Internet web Application

WORK EXPERIENCE

Company: V Bazaar Retail pvt Ltd.

Deals In: Apparels, Home mart, Home Furnishing, etc

Designation: ASM Tenure: 8 Months Key Responsibility:

- Assistance for smooth functioning of the retail outlet as per the standards and processes defined.
- Maintaining SOP at store level.
- Conducting BTL activities at store level to increase the footfall
- Ensure excellent customer service to ensure V Bazaar is the most customer preferred shopping destination in the region.
- Handling team to ensure better customer service
- Monitor receipt, storage and return of items to ensure there is no pilferage or damage.
- Help to develop and retain a team of committed people.

WORK EXPERIENCE

Company: V Mart Retail Ltd.

Deals In: Apparels, Home mart, Home Furnishing, etc.

Designation: Floor Manager

Tenure: 4.5 years Key Responsibility:

- Assistance for smooth functioning of the retail outlet as per the standards and processes defined.
- Maintaining SOP at store level.
- Conducting BTL activities at store level to increase the footfall
- Ensure excellent customer service to ensure V Mart is the most customer preferred shopping destination in the region.
- Handling team to ensure better customer service
- Monitor receipt, storage and return of items to ensure there is no pilferage or damage.
- Help to develop and retain a team of committed people.

Company: UNIK BAZAAR Narela, New Delhi.

Deals In: Apparels, Home mart, Home Furnishing, etc

Designation: HC
Tenure: 6 Months
Key Responsibility:

- Assistance for smooth functioning of the retail outlet as per the standards and processes defined.
- Maintaining SOP at store level.
- Conducting BTL activities at store level to increase the footfall
- Ensure excellent customer service to ensure Unik Bazaar is the most customer preferred shopping destination in the region.
- Handling team to ensure better customer service

- Monitor receipt, storage and return of items to ensure there is no pilferage or damage.
- Help to develop and retain a team of committed people.

Company: Hero Showroom Kishanganj.

Deals In: Two Wheeler

Designation: Supervisor Loading and unloading

Tenure: 1year

Key Responsibility:

- Showing vehicles to the customer.
- Handling goodlife card at hero showroom.
- Conducting BTL activities at store level to increase the footfall
- Ensure excellent customer service .

ACHIEVEMENTS

• Participated in inter college quiz competition organized by Youth Hostels Association Of India (YHAI) and won 1st prize in the same.

EXTRA CURRICULAR ACTIVITIES

- Organizing cultural and other inter college events in our college.
- Participated in organizing national doctor's conference organized by Indian Society For Assisted Reproduction (ISAR).
- Editorial board member of our college magazine (Sukaushalam) for 2 year.
- Student Coordinator Training & placement cell at my college. and brand promotion.
- Founder & Overall Head of Phoenix Student Club of Rourkela Institute Of Management Studies.

Personal Details

• DOB: 08.12.1995

Address: AT-DOHOMANI PO-BANGAMA

PS-BAHADURGANJ DT-KISHANGANJ Pin. No-855101

Date:

Place: KISHANGANJ Signature