**DAMANPREET**



***CURRENT ADDRESS:***

*# 84 Ward No7 Siswan Road Kurali*

Mobile- 8054214606

E-mail:damanpreet893@gmail.com

**CAREER OBJECTIVE:-**

To make a mark in an organization by making best use of my skills and abilities for the growth and development

of the organization and self.

**EXPERIENCE**

* Presently working with Cholamandalam MS General Insurance as FSM (Field Sales Manager)

Since 11th Aug ,2020 to till date.

Job Profile:

* + Handling branches of UBI &PNB Bank
  + Maintaining Business MIS on daily basis
  + Processing of Health Claims
  + Data entry of cases in portal
  + Give product training to bank staff on weekly basis
  + Selling Products to bank customers

**Worked with Apollo Munich Health Insurance as CSO (Client service Officer)**

Since 19th Nov,2018 to Aug 3,2020.

Job Profile:

* + Handling branches of Canara Bank
  + Maintaining Business MIS on daily basis
  + Processing of Health Claims
  + Data entry of cases in bank portal
  + Give product training to bank staff on weekly basis
  + Selling Products to bank customers
* Worked with Birla sun life insurance company as Deputy Client Relationship Manager since

24th May,2017 to 17th Nov,2018

**Job Profile:**

* Sell life Insurance products to HDFC Corporate Salary Account Holders
* Helping Bank Sales Officers to generate & Convert Leads for House Loan, PL and Car Loan
* Opening Salary , Savings and Current Accounts
* Generating & Jointly Converting leads with Bank CSRM’s
* Providing Product Training to Sales Officers
* Worked as Executive Event Management at Club Mahindra Pondicherry since Jan13th,15 to 10th

May,17

Job Profile:

* Maintaining Client Feedback Data and Daily Sales Report
* Arranging Events for Customers

**QUALIFICATION :-**

* Bachelor Degree : **Airlines Tourism and Hospitality Management** (Complete)
* **XII** passed from **PUNJAB EDUCATION BOARD** in year 2012 with 63% marks
* **10th passed from** PUNJAB EDUCATION BOARD in Year 2010 with 55% Marks

**ACHIEVEMENTS:**

* Got trophy for achieving No. 1 rank in north region in Apollo Munich
* Got Gold medal for highest NOP’s in a month in Aditya Birla Life Insurance
* Silver Medalist in Weight Lifting at State Level and District Level.

**PERSONAL TRAITS:**

* Positive attitude.
* Responsibility towards Duties.
* Comprehensive problem solving abilities
* Time Management

**HOBBIES:**

* Listening music
* Playing Cricket

**LANGUAGE KNOWN:**

* English, Hindi, Punjabi

**PERSONAL DETAIL:**

Name : Damanpreet

Father’s Name: Mr. Pawan Kumar

Date of Birth : 13-June-1993

Gender: Male

Marital Status : Single

Nationality : Indian

Address: # 84 Ward No 7 Siswan Road Near Sai Mandir Teh Kharar Distrtict Mohali.

**Date: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Damanpreet**

**Signature**