

# Abinash Mohapatra

---

Address- 659/3240, OLD TOWN BHUBANESWAR, ORISSA

Telephone(Mobile)-7854859310

Email- [abinash23.av@gmail.com](mailto:abinash23.av@gmail.com)

23/03/1996

INDIAN

## Personal Profile

**Masters of Business Administration** in International Business at **University of Greenwich London**, with a keen interest in the business world. Additionally, an effective team player with excellent communication and organizational skills combined with the desire to succeed and feel at ease when conversing with a variety of people. I have a positive attitude and is a quick learner. I am self-motivated, committed and determined in achieving my goals.

## SUMMARY OF QUALIFICATION

- Strong educational background, M.B.A from University of Greenwich London.
- Business administration and management from **Birla Global University** one of the leading Institutions in Orissa, India.
- Good understanding in management and accounting.
- Excellent individual with a lot of practical experience in team management and ability to mix theoretical knowledge with practical experience.
- Studied and have a practical knowledge about **SAGE, MS-Excel and Power-Point**.

---

## EDUCATION

**2017-2019 – M.B.A- INTERNATIONAL BUSINESS, UNIVERSITY OF GREENWICH.**

**Key Modules:** International Marketing, Global Strategy, E-Logistics & Supply Chain Management, Financial & Management Accounting, Global Business & Sustainability, Global Networks and Innovation.

**2014-2017- BACHELOR'S OF BUSINESS ADMINISTRATION, Birla Global University, Bhubaneswar.**

## **WORK EXPERINCE:**

**SPORTS ADVISOR, DECATHLON UK LIMITED, NOVEMBER 2018 – JANUARY 2019:**

- **Stock Management**
- **Customer Advisor**
- **Delivery Management**
- **Sales Management**

**BUSINESS DEVELOPMENT MANAGER, S.L Enterprises Limited, JANUARY 2019 – JANUARY 2020:**

- **Planning and overseeing new marketing initiatives**
- **Contacting potential clients to establish rapport and arrange meetings**
- **Finding new opportunities by performing research about organizations**
- **Providing more value to existing client's to attract new clients**
- **Setting up goals for the development team and business growth and making sure they are met**
- **Developing Quotes & Proposals for the Clients**
- **Effectively and efficiently organising Meetings or Events**

## **EXTRA-CURRICULAR ACTIVITIES**

- **State-level Taekwondo merit holder**
- **State-level Handball Player**
- **Football**