**Professional Summary:**

* Nearly 5years of experience in US Recruitment & Bench Sales.
* 5-months of experience on SEO & Digital Marketing.
* Good understanding of client requirements.
* Experience of searching a candidate’s through job portals, referrals and internal database
* Worked on different job portals such as Dice, Monster and Tech Fetch.
* Extensive experience in all phases of recruiting including utilizing multiple channels such as data sourcing, networking, research, employee referrals for sourcing and pre-qualifying Candidates.
* Deal and place with almost all types of authorized consultants in USA, Green Card Holder, H1B's along with EAD and OPT candidates.
* Worked for contract terms of – C2C, 1099, W2, Full Time & C2H requirements.

**Professional Experience:**

**Prelude Systems, TN Jan 2020 – April 2020**

* Working with W2 & C2H requirements for USC & GC.
* State client contract requirements for H1b visa consultants.
* Full time requirements for Prelude Systems on Salesforce & dot.net.
* Direct client requirements for non-IT through VMS.

**Gallega Software Solutions Inc. June 2019 - Dec 2019**

**US IT Recruiter**

* Working with implementation partner, C2H, 3rd party requirements.
* Negotiations for the resources who are looking for the bench transfer.

**Marshallspetzone.com March, 2018 – July, 2018**

* A one stop shops for a complete pet accessory
* E-Commerce site for all the pet related products – beds, food, medicines, etc.
* Back link generation & commenting, plagiarism free product description, Social media posting.
* Solving the site crawl issues with Moz.com
* Viewing the best views of the Google Analytics for the site & promoting the site into that more.

**Vigiboss Inc. ​Oct 2016 - March 2018**

**US IT Recruiter**

* Looking for different new consultants & requirements all over the US states.
* Marketing the bench consultants.
* Taking mock interview of the candidates on their work experience.
* submitting the suitable resume for the requirements.
* Screening candidates, interview schedule’s, sourcing strategies, personality evaluations.
* Rate/Cost negotiation with corporations.
* Coordinating client interview (telephonic or in-person interview).
* Periodic client feedback/reviews on placed consultants.

**SreeInfo Tech LLC ​Jan 2016 – Aug 2016**

**Bench Sales Recruiter**

* Looking for different new positions all over the US states.
* Going through the multiple job boards. Looking for the suitable requirements to the consultants and apply on behalf.
* Updating the candidate’s profile basing on the position requirement & applying for the positions
* Following the job portals like – dice, monster, career builder, LinkedIn, Tech-Fetch, etc.
* Updating the bench hot list & posting it in social media sites.
* Placing different skilled candidates on the project for different clients & technologies
* Working with both OPT & H1B visa candidates
* Maintaining the communication with the recruiters, prime vendors & end clients.

**Cloud Source Inc. July 2014 – Dec 2015**

**Recruiter US IT Staffing**

* Check day-to-day client requirements
* Interact with consultants & employer and find the consultants technical and communication skills
* Posting requirements in multiple job portals along with social networking sites like Google groups, Facebook and Linked-in and updating them
* Sharing the requirements with consultants, and check their relevance
* Getting interacted with many of the vendors and giving them the details of the consultants and have them call our Technical Team and setting up an interview’s.
* Producing clear and concise reports for Sr. Management to keep them abreast of the recruitment activities.
* Following up with the employers to know the feedback/updates from the client.
* Follow up consultants for updates and maintaining report with consultants.
* Meet all the targets consistently.
* Maintaining good relations with employers for suitable requirements.
* Using social networking sites like LinkedIn, Google groups. For quick communication with the employers as well as with consultants.

**Education Details:** ​Bachelor of Technology in CSE from MVGR College of Engineering **(JNTUK)** - 2013.

**Contact details:**

Vinay D,

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Andhra Pradesh.

**Date of Birth:** ​ 05th Nov, 1990

**Marital Status:** ​ Single