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**Profile SUmmary**

* **8Years’** experience in **United Spirits Ltd**. (A Diageo Group Company), currently designated as “**Senior Executive - Manufacturing Warehouse-Material & Inventory.**
* **Strategic Sourcing, Planning & Procurement of Packing Material & Raw Materials.**
* **DISPATCH-Inventory Management in Warehouse & Maintaining FIFO.**
* **Vendor Control & Management**
* **Good Understanding of Excise Policies & Excise Portal (Barcode & Dispatch).**
* **Brand & Label Registration.**
* **Logistics (Planning inbound and outbound)**
* **SAP MM Module.**
* **1.5 Years** Sales experience in “**United Spirits Ltd**. (A Diageo Group Company)”.
* Well versed in MS-Office tools.
* Good Analytical and Communication skills.

Professional Experience

united spirits limited,Unit-meerut 6.6 Years

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| **Senior Executive- Manufacturing, Materials & Inventory, Warehouse -Commercial, Excise** | **July’14-Present till Date** |
| **Procurement Planning & Control and Warehousing & Stores.**  1-Strategic Procurement (Procurement & scheduling) of Packing Materials as per monthly allocation & Weekly sales & Operational plan (Glass & Pet Bottles/ Guala &ROPP Caps/Mono & Outer Shipper Cartons)  2-Special Spirits Procurement as per allocation (Malt spirits, Scotch, ENA)  3-Co-ordination with transporters for Vehicle & tanker placement for PM, ENA and Special spirits  4-.Logistics Planning (Inbound & Outbound), Logistics Cost Management.  5- Procurement of material as given budget norms with minimum inventory to avoid slob and write off.  6-Procurement of Engineering Spare, General items as per requirement.  7-Planning & Co-ordination of Production with production planner for confirming Weekly plan to optimize production with full capacity of line loading to improve case per man hours.  8-Ensuring optimum ATP% (Adherence to plan).  9-- Purchase Order creation/GRN /Issue of materials/FIFO and all necessary activities in stores.  10-Assisting in Audit in all store related queries, Physical verification and documents audit.  11-Slob identification and actively work on bleed in bleed out concept.  12-Vendor Audits & Reconciliation, Quality Inspections  13-SOX Audit of all stores control.  **Scrap Monitoring & disposal- Auction, Rate Negotiation, Contract Processing and Monitoring and Timely disposal**.  **SAP MM Module**   * SAP -MM Module functions. * Material code creation& BOM updation. * SAP—PO Creation/MIGO/MIRO/PM Staging /Consumption booking/ PM, RM, Engg goods. * Source /rate/ freight / QM info record updation through MMD & SAP help desk.   **Project**  1-Renovated N1W Platinum (HO project). Successfully manufactured & catered to UP Markets from USL Meerut.  2-Manufactured Captain Morgun Rum in USL Meerut first time in 2019 and catered UP markets with full on market demand.  3-Successfully adhered all the HO projects related the Glass Bottle SKU rationalization.  **Excise Liaisoning & Portal**   * Local Excise liaisoning for all various activities (Joint, Deo, Deputy Commissioner office). * Applications for multiple factory licenses in Excise portal (PD2, FL3, FL1, FL36) in Excise portal and coordination with Excise officials for movement of applications and permissions from EXCISE COMMISIONER, Prayagraj. * Documentation to obtain yearly approvals related to FL & PD license and other necessary factory licenses. * Confirmation and obtaining Excise Pass from FL1 & FL2/Bonds. * Brand and & Label Registration as per Excise policies & necessary regulations & Statutory requirement of FSSAI. * Excise applications & Permits for Raw materials (ENA & Special-Import pass permits, Cow Cess). * Fund Requisition & depositing challans for Excise duties as per production & Dispatches * Assisting Unit Head for various activities & Coordination with different Govt/Semi-govt bodies for smooth functioning of factory operations   **Excise Portal -For DISPATCH**   * Bottling Plan order creation Brand/SKU wise for Barcode generation in Excise Portal as per Production Plan. * Printing of Barcode as per created plan order. * Reprinting of Barcode (In case of barcode or boxes damaged in Godown). * Transferring of blends in portal. * Bottling of FL (As per barcode generated and created planned order for Barcode). * Boxing of bottled cases as per production for dispatches in Excise Portal. * PD 20 (Civil) & PD 18 (Export & CSD)-Application Creation to local Excise for dispatches as per permit received by Customer. * Excise Pass generation as per Stock in Portal (FL11 FOR stock transfer from FL03 & FL1)—From distillery to bond. * FL1 to FL 36 Excise Pass Generation for FL2 (Private Customers) dispatches. * Invoice creation as per company software /portal. * Maintaining FG stock as per Excise Register (FL5, FL7 (MST) Inspector Diary). * Co-ordination with transporters for Vehicle & tanker placement for Dispatches. * Managing Warehouse inventory for FG as per Excise regulations | |

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| TERRITORY SALES REPRENTATIVE-GHAZIABAD SALES | United Spirits Limited August2012– October 2013 (14 Months) |
| * Worked at Ghaziabad and presenting USL as the most reputed liquor company all outlets (Off-Premise & On Premise), * Hapur& Modi-nagar as additional Area for sales and renovation & Branding of retail IMFL outlets. * Obtaining of IMFL indents from Distributors timely to increase the primary & Secondary sales volume. * Field Work-Drive the 3 town sales with the team of 8 promoters to increase the Tertiary Sales. * Festive promotions- ON & Off premise outlets and achieved the targets allotted by company during promotions. * MIS reports for sales on Daily basis & Monthly basis (Primary, Secondary sales, Sales growth, DisplayPresentations, Target V/s Achievement) . | |

Professional &educational qualifications

* Post-Graduation (MBA.) from Punjab Technical University With 74%.
* Graduation (BBA.) from Punjab Technical University With 64%.
* Intermediate from CBSE. Board With 66%.
* High School from CBSE Board With 55%.

Personal Details

* Date of Birth :29-02-1988
* Gender : Male
* Nationality : Indian
* Permanent Address : 305, SantVihar, Shardhapuri Sec-4Phase 1,kanker khera,Meerut,UP-250001

References: -

Mr. Sharad Tyagi: United Spirits Limited, General Manager-9678074576.

Mr. Prashant Sharma: United Spirits Limited. Sr Manager-Commercial & Materials- 8755903035.

DEEPAK YADAV

29.04.2021