**CURRICULUM VITAE**

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**NAVEEN KUMAR NAGAR**
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**E-Mail ID**:-**naveen.nagar11@gmail.com**

**ADDRESS:-**

**125 – Ajay Ahuja Nagar Ext.Rangbarikota( Raj. )**

**CAREER OBJECTIVE :-**

To start my careerwith an organization that provides excellent work culture and paves the way for early assumption of responsibilities. I would like to grow with one organization, contribute to it and finally rise to its decision-making and strategies formulating levels. I also want to be I work for.

**QUALIFICATION:-**

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|  | EDUCATIONAL DETAILS |
| **STANDARD** | **STREAM** | **INSTITUTE** | **PERCENTAGE** |
|  10th | All subjects | Swami VivekhandSr. Sec. School, KOTA(RBSE) |  60.50% |
|  12th | Science Math’s | ShishuBharti Sr. Sec. School, KOTA(RBSE) |  58.46% |
| B.TECHMBA | Electronics & Comm. PURSUING |  Maharishi Arvind International College of Engineering, KOTA(RTU)VARDMAN MAHAVEER OPEN UNIVERSITY KOTA |  63.30% |

**TECHNICAL SKILLS:-**

* Embedded Systems
* Good communication skills.

**EXPERIENCE:**

**Recently Working ( 1 apr.2017 to Till ) Maruti Suzuki Nexa (Bhatia & company) as Relationship Manager**

**Responsibilities:**

* **Increasing business opportunities through various routes to market.**
* **Make relation with customer and take booking .**
* **Direct Sales to Customers. Understanding & Fulfilling customer requirements.**
* **Target Achivements in Sales & Value Added Services - Lead generation & managment - Long-term Customer relationship**
* **Handling complete walk-in inquiry and garneted reference inquiry and done car bookings.**
* **Resolve customer complaints quickly and effectively.**
* **Handling customer car loan process & making types all financers banks and delivered car.**
* **Manage all automobile events and promote car .**
* **Client Acquisition**
* **Developing business opportunities**

**ONE YEAR Experiance ( 8 Feb.2016 to 28 Feb. 2017 ) RATHOD INFO SYSTEM & TECHNOLOGIES PVT. LTD. as Relationship Manager**

**Responsibilities:**

* Increasing business opportunities through various routes to market.
* Handle complete management work like documents excel , ms word.
* New Developed ramky ISP monthly plans & new connections.
* Coordinated and manage all of ramky technical& management department.
* Handling complete inquiry of clients and resolve all inquiry.
* Reaching the targets and goals set for area.
* Collecting customer feedback and market research.
* Client Acquisition
* Developing businessopportunities
* Dealing with clients regarding their ramky ISP monthly tariff plan and new connection.

**ONE YEAR THREE MONTH (Oct.2014 to Jan.2016) Experience in MULTIMETALS LTD. KOTA asElectrical Engineer.**

**Responsibilities:**

* WORKING IN RUNNING PLANT
1. MULTIMETALS LTD, KOTA.
* PROJECTS COMPLTED
* CHEMICAL PLANT, CABLE NAGAR, KOTA.
* ENERGY FOOD PANT, CABLE NAGAR, KOTA.
* PLANNING OF CABLE TRAY ROUTING AND CABLE TRENCHS.
* ERACTION AND FABRICATION OF CABLE TRAY WITH PROPER SIZE.
* COMPLETE WIRING OF STARTER PANEL LIKE DOL, STAR-DELTA, DRIVES, CT, ETC.
* INSTALLATION OF PANELS (POWER AND CONTROL).
* CABLE ROUTING, CABLE SIZE ACCORDING TO LOAD, CONTROL CABLE LAYING ETC.
* MOTOR CONNECTIONS DOL, REV/FWD.
* INSTALLATION & CALIBARATION OF VARIOUS INSTRUMENTS LIKE LOADCELL,LEVEL SWITCH,ULTRASONIC,RADAR,RF,PHOTO SENSOR,RTD,THERMOCOUPLE,FLOW METERS,CONTROL VALVES,PROXIMITY,LIMIT SWITCH,PHNEUMETIC ETC.
* COMPLETE WIRING OF SIGNAL COMING FROM FIELD TO PLC CONTROL PANEL AND JUNCTION BOX WIRING.
* WORKING SCHNEIDER PLC ( M340, M218 ETC.)ON UNITY PRO XL SOFTWARE
* LOGIC DEVELOPMENT OF VARIOUS PROCESS LIKE CHEMICAL PLANT

**ONE YEAR Experiencein(Aug.2013 to sept. 2014)SHUBH PLACEMENTS KOTAasCustomerRelationship Manager&Area Requirement Manager**

**Responsibilities:**

* Maintaining and increasing sales of company's products.
* Increasing business opportunities through various routes to market.
* Reaching the targets and goals set for area.
* Collecting customer feedback and market research.
* Client Acquisition
* Developing businessopportunities
* Dealing with clients regarding their job opening.
* Taking the required brief on job description from client end in absolute clarity so as to source the perfect match.
* Handling corporate and local recruitments into PAN India.
* Going through the job description, matching profiles, screening and short listing.
* Using job portal like Naukri.Com, Monster.com
* Taking an initial telephonic screening with the candida

**WORKED ON :-**

* AVR Development Kit with VGA LCD Interfacing and 2051 microcontroller
* Microcontroller Based Wireless X3 Avionic Model with 3-Phase PWM controlled DC Motors, IR Sensors and Autopilot

**PERSONAL DETAILS:-**

Date of Birth : 01Jul1990

Father’s Name : Mr. Radheshyam Nagar

Nationality : Indian

Sex : Male

Language known : Hindi, English

Marital Status : Single

Hobbies : Cultural Activity, Cricket, Watching News

 Channel, Internet Surfing.

Strong Point : Optimistic, Adaptable, Work Under Stress, Stick

 To deadline, Full of Confidence.

**DECLARATION:-**

I hereby solemnly declare that all the information furnished above by me are true and correct to the best of my knowledge and the satisfaction of my seniors and will try to be an asset for belief. I assure you that if given opportunity I’ll work with most sincerity and dedication to the organization.

**Date:- (NAVEEN KUMAR NAGAR) Place:- Kota**