

NAVEEN SINGH

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B1/31, St.no 1, Prem Colony Shanewal

Ludhiana, Punjab

WORKING EXPERIENCE

Deputy Manager

Max Life Insurance co. Ltd.

sep 2016

Ludhiana, Punjab

- Service to Sale, NRI Customer Dealing.
- I have qualified international contest multiple times.
- I have achieved month on month base target in goel sheet.

Sales Manager

M/S Exide Life insurance Co. Ltd.

Feb, 2016 to Aug, 2016

Ludhiana, Punjab

- Recruitment of Agents.
- Source the Business though Agents.
- Achieve the Monthly Sales Target.
- Contacted with BM and Agents.
- Self Sourcing.
- Complete the MTP.

Astt Manager

M/S Vira Auto Component Pvt LTD

July,2014 to Feb,2016

Ludhiana, Punjab

- Handling the sales and marketing activities at PAN India Level.
- Managing network of dealers and distributors.
- Addressing customers complaints and give them solution.
- Looking all internal and external activities to Enhance Sales of company.
- Appointing new dealers so as to develop the business of company.
- Working on schemes and marketing strategies.
- Working on advertisement and branding also.

Sales Officer

M/S Poddar Tyre Ltd.

Sept, 2011 to June 2014

Ludhiana, Punjab

- Handling the sales and Marketing of bicycles in the whole region of A.P
- Meeting the Sales targets for the Company consistently.
- Channel sales management and Customer relationship management.
- Coordination with the production channel on regular basis and overseeing their work.
- Responsible for addressing client's complaints and resolved the same
- Managing the channel of dealers and distributors to ensure larger volume of sales.

TECHNICAL QUALIFICATION

- knowledge of Computer application.
- Operating system:- Windows.

MY LIFE PHILOSOPHY

"Finding Order In Chaos."

MOST PROUD OF



when I Selected for International contest multiple times

STRENGTHS

Positive attitude towards other

Capability to work under pressure

Curious Learner

Good communication skill

Creative Writing

Debating

Hard working

LANGUAGES

English



Hindi



Punjabi



EDUCATION

B.C.A

UPROTU IN ALLHABAD, ALLHABAD

2008 - 2011

12th Standard

Govt. Collage in Sultanpur, Sultanpur(U.P)

2006 - 2008

10th Standard

Govt. Collage in Sultanpur, Sultanpur

2006