

ASEEM NIGEL PHILLIPS

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Jodhpur (Raj.)

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Objective

To work in a learning and challenging environment with global standards in a value driven corporation and acquire professional skills in a constant search of perfection.

KEY QUALIFICATIONS

- Over 4 years of experience in insurance banca channel as team leader.
- 2 years experience in real estate as Team handling.
- Familiar with jodhpur neighborhood's and surrounding areas.
- Skilled in using the latest online tools to help in the sales process, Including
- Social media and advertising.
- Excellent presentation and communication skills.

Educational Qualification:

- **MBA** (Finance) From Jodhpur National University in 2012
- **B.COM** from J.N.V.U University in 2010
- Higher Secondary from Rajasthan Board of Senior Secondary Education in 2007
- High School from Rajasthan Board of Senior Secondary Education in 2005

Work Experience

SBI LIFE

Sr. BDE (Allahabad bank) institutional alliance march2019

Handling 12 Branches

Total no of sp-12

Managing life insurance business sales in Allahabad bank branches.

IDBI Federal

RM -Lv3 October2017-march2019

Taking care of IDBI Bank Jodhpur territory.

Handling 8 branches of idbi bank with team of 3 and 8 sp.

Max Life

Relationship associate, bancassurance august 2016-September2017

Sales and service of life

Insurance business of retail branch banking of AXIS bank jodhpur cluster.

Hdfc life

Corporate agency manager, Bancassurance June2014-march2016

Direct, coordinate, and review activities in sales and service of life

Insurance business of retail branch banking at HDFC BANK NAI SADAK
BRANCH

Achievements

SBI LIFE-

Achieved **YTD target** of **fy-19-20** in nov-19

IDBI FEDERAL-

I-surance topper in pan india sales online.

HDFC LIFE-

Garv award winner for 6months.

• pan India **slg** topper 2015

• pan India **upsell** topper 2015-16 • 3 time slg & upsell hall of famer.

Computer Skills

- Microsoft word,excel
- Email surfing
- Mis creating
- Internet explorer
- Bank software knowledge of Finacle and oracle.

Personal Profile

Father's Name : Mr. Ernest Phillips
Date of Birth : 13TH Jan 1991
Gender : Male
Marital Status : Single
Language Known : English, Hindi.

Declaration

I hereby affirm that the information in this document is accurate and true to the best of my knowledge.

ASEEM NIGEL PHILLIPS
