



## ARUN KUMAR

Senior Marketing Manager

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## CAREER OBJECTIVE

• A challenging position in professional Organization, where I can enhance my skills CAREER and Strengths in the conjunction with the company Goals and objectives, so that both I as well as Company can growth.



## EXPERIENCE

### Usha Biru Enterprises

Senior Marketing Manager

March 2020 - Till now

• Deals in UNIBIC, LAVIAN

### Mswipe Technologies pvt. Ltd.

Field Sales Executive

August 2019 - February 2020

• Banking partnership to sales Poss machine

### Paypoint India Network Pvt Ltd.

ASM

August 2018 - August 2019

• Dealings with dealers and distributors in assigned area.  
• Responsible to sale Poss machine  
• Co-ordination between SBI LHO and Paypoint company for SBI Kiosks banking.

### Samsung India Electeonc Pvt. LTD.

S E C

September 2012 - July 2018

•Analyze sales statistics to define sales potential.

•Manage day-to-day performance of sales team (OT)

### Optiemus Infracom Ltd. (Molife Division).

T S I

July 2007 - August 2012

•Responsible for bringing service line through development & implementation.

•Responsible for creating new business & expending the business with existing customers.

•Responsible for sales target.

•Customer support & coordination activity. (Distributors & Retailers)

•Leading & motivating a team in order to insure consistence achievement



## EDUCATION

### Magadh University

B.Sc. (Physics Hon.) with 1st Division.

63.4%

2007

### B.I.E.C. Board

I. Sc. with 1st Division.  
73.33%  
2001

**C.B.S.C.E.**  
10th with 1st Division.  
61%  
1997



## ACHIEVEMENTS & AWARDS

Best performances in 2014. Best support in retailer growth 2015.



## PERSONAL STRENGTHS

Ms-Dos, Word, Excel, Power point, Access & Internet.



## PERSONAL PROFILE

Date of Birth : 10/08/1982

Marital  
Status : Married

Nationality : Indian

Known  
Languages : English, Hindi

Hobby : Surfing and Browsing Watching Movies  
Bike Ridings



## DECLARATION

I hereby declare that the above mentioned information is correct to my knowledge and I bear the responsibility for the correctness of the above mentioned particulars.