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| Current Address: Gade Devi Prasad,  3-62/5/A,Taranagar  Sheri Lingampally.  Hyderabad – 19.  **Mobile No:** + 918977144551.+ 916305225242. **Permanent Address**    Gade Devi Prasad,  3-62/5/A, Taranagar  Sheri Lingampally.  Hyderabad – 19. Personal Details: **DOB** : 08/10/1986  **Sex** : Male  **Marital Status** : Married  **Nationality** : Indian  **Languages Known**  :  English, Telugu Hindi & Kannada | PROFILE gadeprasad1008@gmail.com  A Determined and focused professional with a wide variety of practical experience in Management and training in sales and gained experience with  good profiled Company  WORK EXPERIENCE   * Working with SRESTA NATURALBIO PRODUCTS PVT LTD as BDM from 2019 July to Till Date. * Worked with VISHAL MEGA MART as STORE MANAGER from 2017 September to 2019 June. * Worked with FUTURE RETAIL LTD as ASSISTANT STORE MANAGER from 2013 April to 2017 August. * Worked with HERITAGE FOODS LTD as SENIOR EXECUTIVE from 2010 September to 2013 March. * Worked with HYDERABAD CENTRAL as TEAM LEADER, BACKEND CASHIER from 2006 Jan to 2010 August.   JOB DESCRIPTION   * Currently I am Working with SRESTA NATURAL BIO PRODUCTS PVT LTD Leading a Team of 35 Store Managers, Handling 22 Stores of Hyderabad Region in Top Line, Bottom Line & New Stores Exploring Various Property Options. * Responsible for the Revenue of all the Stores & Inventory Audits on Monthly Basis. Setting Planogram Department wise and Category wise. * Responsible for RETAIL STORES OPERRATIONS like FIFO, Visual Display, Floor up, Up Selling Cross Selling & MBQ, Planograms, Introducing Third party Organic Products. * Increasing Customer Walk-ins, Handling Customers Queries & Training of Store Managers * Organizing & Promoting by Campaigns at Apartments, Schools for Improvement of Business.     ACADEMIC BACKGROUND    M,B,A Marketing, BR.Ambedkar University    B.Com, BR.Ambedkar University  Inter: Board Of Intermediate, Hyderabad  SSC: St.Arnolds High School, Ashok Nagar. |

STRENGTHS

* A skilled communicator with exceptional presentation skills.
* Ability to maintain profitable relationships and lead a team.
* Adaptability and Soft skills
* Quick learner and good team player

ACHIEVEMENTS

* Awarded as Best People Manager for 25 Months in Future Retail Ltd.
* In Lakshya-30 Contest awarded as Best Store for GM Department across 200 Stores.
* Awarded as a Best Cashier Award in Hyderabad Central.
* Awarded as a Best Store Manager in MBR Meeting for Achieving Ever Highest Sale.

COMPUTER PROFICIENCY

Windows, MS Office,

DECLARATION

I hereby declare that the above mentioned details are true and correct to the best of my knowledge and belief.

**Date: Gade Devi Prasad**