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| Current Address:Gade Devi Prasad,3-62/5/A,TaranagarSheri Lingampally.Hyderabad – 19.  **Mobile No:**+ 918977144551.+ 916305225242.**Permanent Address** Gade Devi Prasad,3-62/5/A, TaranagarSheri Lingampally.Hyderabad – 19.Personal Details:**DOB** : 08/10/1986**Sex** : Male**Marital Status** : Married**Nationality** : Indian**Languages Known**  : English, Telugu Hindi & Kannada | PROFILE gadeprasad1008@gmail.comA Determined and focused professional with a wide variety of practical experience in Management and training in sales and gained experience with good profiled Company WORK EXPERIENCE* Working with SRESTA NATURALBIO PRODUCTS PVT LTD as BDM from 2019 July to Till Date.
* Worked with VISHAL MEGA MART as STORE MANAGER from 2017 September to 2019 June.
* Worked with FUTURE RETAIL LTD as ASSISTANT STORE MANAGER from 2013 April to 2017 August.
* Worked with HERITAGE FOODS LTD as SENIOR EXECUTIVE from 2010 September to 2013 March.
* Worked with HYDERABAD CENTRAL as TEAM LEADER, BACKEND CASHIER from 2006 Jan to 2010 August.

JOB DESCRIPTION * Currently I am Working with SRESTA NATURAL BIO PRODUCTS PVT LTD Leading a Team of 35 Store Managers, Handling 22 Stores of Hyderabad Region in Top Line, Bottom Line & New Stores Exploring Various Property Options.
* Responsible for the Revenue of all the Stores & Inventory Audits on Monthly Basis. Setting Planogram Department wise and Category wise.
* Responsible for RETAIL STORES OPERRATIONS like FIFO, Visual Display, Floor up, Up Selling Cross Selling & MBQ, Planograms, Introducing Third party Organic Products.
* Increasing Customer Walk-ins, Handling Customers Queries & Training of Store Managers
* Organizing & Promoting by Campaigns at Apartments, Schools for Improvement of Business.

 ACADEMIC BACKGROUND M,B,A Marketing, BR.Ambedkar University B.Com, BR.Ambedkar University Inter: Board Of Intermediate, Hyderabad SSC: St.Arnolds High School, Ashok Nagar. |

STRENGTHS

* A skilled communicator with exceptional presentation skills.
* Ability to maintain profitable relationships and lead a team.
* Adaptability and Soft skills
* Quick learner and good team player

ACHIEVEMENTS

* Awarded as Best People Manager for 25 Months in Future Retail Ltd.
* In Lakshya-30 Contest awarded as Best Store for GM Department across 200 Stores.
* Awarded as a Best Cashier Award in Hyderabad Central.
* Awarded as a Best Store Manager in MBR Meeting for Achieving Ever Highest Sale.

COMPUTER PROFICIENCY

 Windows, MS Office,

DECLARATION

I hereby declare that the above mentioned details are true and correct to the best of my knowledge and belief.

**Date: Gade Devi Prasad**