

Career Objective:**Mr. Kiran Bhaskar Beldar****Mobile: +919403386720.****Id:kirankumar143.88@gmail.com**

To work with well established organization that will utilize my skills thereby contributing to the company's growth.

Work Experience:**Company:** Vivo India Ltd.**Designation:** Team Leader.**Location:** Jalgaon**Date Of joining:** 01-January2016**On going Vivo India ltd.**

- Dealer Management And Relationships, Team Handling.
- Fos Management And Fos Mapping And Fos Training.
- Dealer Management And Relationships, Team Handling.
- Fos Management And Fos Mapping And Fos Training.
- Tracking All Parameters daily And Fos Review On Parameters.
- Maintaining ALL Parameter *Target*Weekly Achievement *FOS Achievement *Dealer Target V/S Achievement*SDK etc...
- Tracking All Parameters Weekly And Fos Review On Parameters.
- Doing Branding And Activity From Dealer For Business Growth.
- Daily EOD Reporting send To ASM.

Company: Bajaj electricals LTD.(lighting Division)**Designation:** Sales Executive.(Consumer Products)**Location:-Jalgaon.****Date Of joining:** 08-March-2013.**Date Of Reliving:-**28 August 2015.

- Branding Options To Walk In Customer At Dealer Location.
- Managing Relationships.
- Cross Selling Check Of Lighting Product.
- Conduct Promotional Activates With Retailers. Reporting.
- Reporting .
- Tracking Dealer Weekly Sales And Montly Achievement.

Educational Qualification:

Year	Certification	College	University	Scored
May 2015	Bachelor Of Arts	Yaswantrao Chavan Maharashtra Open University Nasik	Nashik	55.16%
Feb 2007	Higher School Certification	Nashik Bord	Nashik	62.50%
May 2005	Secondary School Certification	Nashik Bord	Nashik	58.00%

Achievement And Award

- Last Three Year 96/98%

Skills and Abilities:

- Good Communication & interpersonal skills.
- Ability to work in any environment to achieve the set targets with Dedication.

Hobbies:

- Watching Movies.
- Playing Volleyball.
- Playing Computer Games.

Personal Details:

Permanent Address	Radha Krishana Nagar ,Main Jalgoan Shirsoli. Maharashtra -425001.
Date of Birth	30-Jan.-1989.
Languages Known	English, Hindi, Marathi
Marital Status	Married
Nationality	Indian

Declaration:

hereby declare that the information provided by me in this Resume is factual to the best of my knowledge.

Yours Faithfully.

Kiran B Beldar.

