

Khushboo Rajkumar Belani

26 | Female | Unmarried

Personal Information

DOB – 13th January 1994

Mobile No.- 9860937001

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Skills

- Agile Methodology
- Time Management
- Team Leading
- Organizing skills
- MS Office

Certification

- Basic C/C++
- AMFI
- IRDA (NISM V-A)

Languages Known

- English | Good
- Hindi | Good
- Marathi | Average
- Sindhi | Good
- Gujrati | Average

Interests

- Dancing
- Event Management
- Reading mythological books
- Skating
- Cooking

Responsibilities Handled

Finance Minister of student association (2013-15)

Sponsorship Head of an annual event ICON (2015)

Marketing Head of annual event ICON (2014)

Co-organizer of an event in annual

Academics

Course & Year of Passing	Institute & University	CGPA/ Percentage
PGDM- Business Design (2019)	Welingkar Institute of Management - Mumbai (AICTE approved)	8.4/10
B.Tech (2015)	Yeshwantrao Chavan College of Engineering, RTMNU university	8.17/10
HSC (Science)(2011)	Vimaltai Tidke Convent and Jr. College, Maharashtra Board	76.77
SSC (2009)	Mount Carmel Girls High School, Maharashtra Board	77.07

Business Exposure

Work Experience

40 months

ICICI Bank Limited

Relationship Manager (Wealth)

20/05/2019 – Present

- With an aim to expand client's wealth, I work as a relationship manager of **HNI customers** at ICICI bank, Mumbai.
- I get an exposure to pitch about all the ICICI and 3rd party products such as loans, deposits, insurance, and investments along with converting them into the firm's business.
- I also look for **new client acquisitions** under HNI category.

OysterConnect(TripAdvisor)

Co-branding Manager

01/05/2018 – 21/07/2018

- Worked as the co-branding partner for one of the projects of OysterConnect i.e. TripAdvisor in which I convinced around 200 hotels and restaurants in Mumbai and Nagpur to be co-branding partner with TripAdvisor.
- In this tenure of 2 months with TripAdvisor I was also been awarded with **5 Certificate Of Excellence** for understanding the business and portraying unexpected results.

Tata Consultancy Services (TCS)

Assistant System Engineer

08/06/2015 – 22/08/2017

- Worked as the team leader and sometimes as a team player in banking domain with the client being operational tester as the basic job role.
- Also worked for a project in training period which was to analyze the freight operations of railways over a period of time and generate business solutions against the same.

Projects & Achievements

- Awarded with '**First Price**' in Chrysalis i.e. Business Model Proposition competition held in Goa Institute of Management where I presented a proper business model of a local regional product that has a capacity to reach masses.
- Awarded with the '**On Spot Award**' and '**Kudos award**' (in ILP) while serving in TCS.
- **Service Innovation Project** - Tried to make innovations in service sector to improve the service in Ecommerce cosmetic sector For NYKAA. We suggested 3 solutions related to improve service, marketing and packaging for NYKAA.
- **Product Innovation Project** - Tried to find some innovative product innovations in home decor sector for NILKAMAL (a company manufacturing different types of chairs).
- **Design Thinking Project** - Designed the unique and different solutions for the people in emergency situations of Stampede.