**CURRICULUM VIATE**

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|  | **ANIMESH KHARE*****Address :-****ward no.1, budhi**Balaghat  (M.P.)****Mobile No :-****08982145665**08965887426****Email Id :-*** *veemprm@gmail.com* |
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**Career Objective:**

*A strategic and the management provide level in an administrating sector with an established organization provide a challenging opportunity in a highly growth full and dynamic organization so that I can be the part of the golden of the organization.*

**Educational Qualification:**

* **Master of commerce**with 53% marks (with specialization area Marketing ) from Government Post Graduation College, Balaghat (R.D.V University, Jabalpur ) in year 2013
* **Bachelor of commerce**with 54% marks (with specialization area Marketing ) from Government Post Graduation College, Waraseoni dist. Balaghat (R.D.V University, Jabalpur ) in year 2007
* Completed higher secondary Examination ( with 58% marks) From govt. municipal school Balaghat (M.P. Board of Secondary Education Bhopal) Year 2004

**Technical Qualification:**

 **PGDCA –** from maharishi Mahesh yogi university Bhopal.

**A+** :Anylan computer hardware eng. From ANYLAN institute Indore**.**

**N+ :Anylan** computer Networkingeng. From ANYLAN institute Indore.

**ACHNE:** anylan computer hardware and networkingeng. From ANYLAN institute Indore.

**MCSE:** Microsoftcertified system eng. From ANYLAN institute Indore.

**CCNA:** Ciscocertified Network Administrator from ANYLAN institute Indore.

**Application Software:**

 ACMS online banking software, Tally, MS Office, another common software.

**Technical Exposure:**

**Computer Hardware:** Assembling, Disassembling, Installation, configuration and maintenance of computers and peripherals.

**Operating systems:** Windows 98, Windows 2000 pro. Windows XP.

**Networking:** Peer to Peer, Server Client and Network topologies.

**Experience:**

* **Organization-**Vee Group of company (NBFC)

 (Non-Banking / finance / insurance )

* **Duration-**07-april-2011 to sep.-2011
* **Designation-**Accountant
* **Location-** Balaghat (Madhya Pradesh )
* **CTC-**84000 PA
* **Organization-**Vee Group of company (NBFC)

 (Non-Banking / finance / insurance )

* **Duration-**sep.-2011 to sep.-2012
* **Designation-**Assistant Branch Manager
* **Location-**Gondia (Maharashtra )
* **CTC-**144000 PA
* **Organization-**Vee Group of company (NBFC)

 (Non-Banking / finance / insurance )

* **Duration-**sep.-2012 to Aug. 2013
* **Designation-**Branch Manager
* **Location-** Balaghat (Madhya Pradesh )
* **CTC-**240000 PA
* **Organization-**Vee Group of company (NBFC)

 (Non-Banking / finance / insurance )

* **Duration-**Aug. 2013 to 15-jun- 2015
* **Designation-**Regional Manager
* **Location-**Madhya Pradesh (state )
* **CTC**-432000 PA
* **Organization-**Reliance Nippon life insurance co.
* **Duration-**04-july 2015 to 31-jan-2018
* **Designation-** sales Manager (SM)
* **Location-** Balaghat (Madhya Pradesh )
* **CTC-**240000 PA
* **Organization-** Bajaj Allianz life insurance co.
* **Duration-**01-Feb- 2018 to 31-Aug-2018
* **Designation-** Executive sales Manager (ESM)
* **Location-**Balaghat (Madhya Pradesh )
* **CTC-**288000 PA
* **Organization-** Shriram life insurance Company
* **Duration-** 01-Aug-2018 to 30-aug-2020
* **Designation-** Assistant Area Manager (AAM)
* **Location-**Balaghat (Madhya Pradesh )
* **CTC-**360000 PA

**Job Profile**

1. Achieve financial goals.

2. Visit minimum six prospective clients every day.

3. Ensure products/policies are available in every prospective place of need.

4. Visit installed customer base once in every quarter to collect feedback to enhance machine as well as service offering so as to ensure customer satisfaction.

5. The person needs to ensure compliance with all laws and policies of the state, country and company.

6. Manage all officially branch matter.

7. Relationship Management

8. Client Handling

9. Customer Relationship Management

10. Ensure to solve all type of customer problem

11. Handling Portfolio management.

**Achievements:**

* Best Branch Manager Award in year 2013 for (year 2012-13) in Vee group of company.
* Best Regional Manager Award in year 2015 for (year 2014-15) in Vee group of company.
* Got Every Year target before Year Closing
* Got 3 promotions in 4 years in Vee group of company.
* Got lot of awards and appreciates certificates in Reliance company
* Achieved all incentive criteria in every year

**Personal Information:**

Full Name                          :       Animesh Khare

Father’s Name                  :      Shri Ramchandra Khare

Date of Birth                      :       02-07-1987

Languages known :      Hindi& English

**Achievements:**

I hereby declare that all the information furnished by me in my resume is correct in accordance to my knowledge.

Date:   06/08/2020

Place: **BALAGHAT**                          (***ANIMESH KHARE)***