**Sourabh Kumar**

G-41 2nd floor new seelampur Delhi Pin-110053

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**Objective**

To secure an appropriate position, this will provide growth opportunities with effective utilization of my skills and experiences also the opportunity to learn more in professional Atmosphere.

**Summary**

* An effective communicator possessing excellent presentation & soft skills with honed marketing management, logical and problem-solving abilities.
* Recognized for successfully meet targets, proficiently formulating and implementing budgets, building high-performing teams and nurturing fruitful relationships with customers.

**Modules covered**

**Fundamentals of computer**  
**MS-Office:** MS-Word, MS-Excel, MS-Power point  
**Operating System:** Windows, Dos

**Work Experience**

* working with “HDFC ERGO G.I.C.Ltd.”atSector-18 ,Noida as a Sales

Associate From last Three year.

3 years working experience in banca channel (HDB financial services Ltd).

As a sales associate taking care Motor and health insurance.

* Presently working with "RELIANCE G.I.C Ltd." Patna Bihar as a Smart Distribution Officer From Last 10 Months.

(SeekingforSuitableProfileaspermyeducational&professionalqualification).

**Responsibilities**

* Responsible for assigned sales targets (monthly, quarterly and annually).
* Goals set for centres month on month, maintaining relationship with target customers, customer service, ensuring high rate of return on investment, sales support and sales.
* Follow up for payment.
* Develop new sample for client.
* Maintain good relation with client.

**Academic Qualification**

* Passed High School Examination (10th) from B.S.E.B Board¸Patna in the year 2010.
* Passed Intermediate Examination (10+2)from B.S.E.B Board, Patna in the year
* 2012.
* Completed Graduation (BBA) from Himalayan University Andra Pradesh in the year 2017.

**Strength**

* Positive thinking
* Hard Working
* Result Oriented

**PERSONALDETAILS**

* Date of Birth : 15/01/1995
* Father’s Name : Mr. Prabhakar Choudhary
* Nationality : Indian
* Gender : Male
* Marital Status : Unmarried
* Languages Known : Hindi & English
* Hobbies : Listening Music
* Strength : Hardworking & Self Confident