**SHUDDHODHAN NANA BHIVGADE**

Email: [shuddhodhannbhivgade@gmail.com](mailto:shuddhodhannbhivgade@gmail.com)

Adderess:At post Loni( Arab) Tq: Karanja Lad

Dist : Washim

Highest Qualification : MSC. Mobile: 8999212145

**RESUME**

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**CARRIER OBJECTIVE**

➢ Looking for Challenging job with greater responsibility and having good chance for growth, I would like to explore myself in your organization. I declare that the mentioned information is true with best of my knowledge.

**PERSONAL DETAILS**:

NAME :Shuddhodhan Nana Bhivgade

DATE OF BIRTH : 5th august 1981.

NATIONALITY : INDIAN.

MARITAL STATUS : Married.

GENDER : MALE.

LANGUAGE KNOWN: ENGLISH, HINDI, MARATHI.

HOBIES : TRAVELLING,SPORTS AND DRIVING.

**ACADEMIC QUALIFICATION**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Sr no | Education | University/Boards | Year of passing | Grade |
| 1 | M.sc | SGBAU | 2005 | 57% |
| 2 | B.sc | SGBAU | 2003 | 67% |
| 3 | H.sc | AMRAVATI | 2000 | 49% |
| 4 | SSC | AMRAVATI | 1997 | 51% |

**WORK EXPERIENCE**

Company Name : ICICI LOMBARD GENERAL INSURANCE CO LTD

Date of Joining : 26 DEC 2019

TILL Date Job Profile : UNIT SALES MANAGER

Management (Location: AKOLA)

**JOB PROFILE** : To recruit and license insurance adviser, drive the of these adviser to generate business and expand the business. ▪ To achieve adviser activation. ▪ To handle more than one distribution channel and responsible for set target for location. ▪

Company Name : SBI Gen. Ins. Co.PVT.LTD

Date of Joining : 7TH MARCH 2019

TILL Date Job Profile : SR. Relationship Manager

Management (Location: Amravati

Company Name : SBI Gen. Ins. Co.PVT.LTD

Date of Joining : 7TH MARCH 2019

TILL Date Job Profile : SR. Relationship Manager

Management (Location: Amravati)

**JOB PROFILE** : To recruit and license insurance adviser, drive the of these adviser to generate business and expand the business. ▪ To achieve adviser activation. ▪ To handle more than one distribution channel and responsible for set target for location. ▪ To develop adequate market intelligence to acquire business by establishing, positioning the SBI brand and growing the brand.

**=Company Name** \_ : ELITIST EDUCATION

. Date of Joining : 16 MARCH 18 TO 7 MARCH 2019.

Job Profile Area Sales Manager

**JOB PROFILE**: To conduct the seminar in school, delivered benefit of our brand and ,collection of data ,data will convert into the admission in Engineering and medical.

=**Company Name** \_ :-Aakash Educational services Pvt.Ltd.

Date of Joining :-16 March 2017 To 15 march 2018

Job Profile :-Sr Area co ordinator.

**JOB PROFILE**: To conduct the seminar in school, delivered benefit of our brand and ,collection of data ,data will convert into the admission in Engineering and medical.

**Company Name** \_ :-SNK INSURANCE AND BROKERAGE .

Date of Joining :-16 JUNE2012 To 15 march 2015

Job Profile :-Sr Area MANAGER

**JOB PROFILE:** ● Responsible to handle whole Insurance. Life, Health and Motor. ● Responsible to Handle, Manage and Motivate 12 Team Member ,insurance Advisor ,Sub dealer, Lead provider and Direct customer. ● To solve problems/issues and develop a strong relationship with the Channel. ● To achieve products-wise volume and value target. ● To achieve month on month Profitable business and to generate Progressive Revenue. ● Providing after sales service.

**Company Name**: Zydus ltd

Date of Joining:12 Aug 2009 to June 2012.

Job [profile:Medical Representative

**JOB PROFILE** : TO meet the dr in particular area and big hospital and achieved the target.

**Company Name**: PANACEA BIOTECH LTD

Date of Joining:13 oct 2007 to 15 jully 2008

Job [profile:Business development Executive

**JOB PROFILE**  : TO meet the dr in particular area and big hospital and achieved the target.

**Company Name**: LUPIN LTD.

Date of Joining: JULLY 2008 TO APR 2009

Job [profile: Business development Executive

Declaration I hereby declare that the information furnished above is true to best of my knowledge.

Date:-

Yours sincerely,