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| **MD.Yaseen**  **Mobile: +91 9398006746,9963599086,** **E-Mail: yaseen.liquimoly@gmail.com****Summary****Hard working and energetic Techno commercial Sales Manager and top-rated sales associate with more than 10 years’ experience. Skilled at leading technical and commercials of Lubes and Detailing Products sales to consistently achieving aggressive goals**.  |
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| **Highlights*** **Strategic sales growth**
* **Client Relationship Building**
* **Strong marketing Skills**
* **Exceptional computer and internet skills**
* **Building coordination between clients and Dealer network.**
* **Company liaison and contract negotiations**

**Work Experience** **SERVICE MANAGER Hero Honda Show Room (Raja Rajeshwara Motors. (2007—2010)).** **Role:*** Interacting with customers and understanding vehicle issues and potential repairs.
* Leading Technical team towards targeted sales.
* Organize work records and file reports.
* Order accurate amount of parts and supplies to maintain necessary inventory

**SAI SERVICE (MARUTI) as a Business Development (2010-2011).**

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|  **Role:**  |

* Explaining vehicle features, controls, accessories and benefits to customers
* Leading Sales team towards targeted sales and coordinating with CRM Team.
* Assisted customer with all vehicle features and prepared all required paperwork
* Maintained and implemented all sales technologies and maintained all sales logs and tracked same
* Organizing Events and sales promotions for new launches.
* Participated in sales training sessions and meetings as per sales schedule
* Monitored dealership inventory on everyday basis and forecasted monthly objectives for all car sales activities

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| **AREA SALES MANAGER ( FUCON TECHNOLGOIES LTD ) (LUBES & CAR CARE PRODUCTS) 2012-2018** |
|  **Role:** * Working towards strategic growth of area sales.
* Building Dealer network.
* Negotiating and executing contracts for Detailing services with car and bike dealerships. Attaching executed contracts to nearby Fucon Dealers.

**AREA SALES MANAGER (ELVI BARDAHL INDIA PVT LTD) (LUBES & CAR CARE PRODUCTS) 2018 to 28th Aug 2019** **Role:*** Building client and dealer coordination to ensure quality service.
* Maintaining regular sales records of OEM approved services for ORC.
* Promoting retail sales with coordinating with dealer network.
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| **TECHNICAL SKILLS** |
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| **Computer skills : Operating Systems : windows 2000 Series** |
|  **Tools : MS Office, PDF** **Internet Skills : Browsers IE, Firefox and Chrome** |
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| **PERSONAL DETAILS** |
| Date of Birth : 01-09-1982.Father Name : MD Abdul Ghani.Marital Status : Married.Languages Known : English, Hindi, and Telugu.Nationality & Religion : Indian, Muslim.Present Address : H.NO:-1-7-57/2, ‘A’ Colony Substation, Mubarak Nagar, Ramagundam(MDL), Dist:-Peddapalli PIN: 505208 (TS) |
| **DECLARATION**I hereby declare the above-mentioned information is correct up to my knowledge and I Bear the responsibility for the correctness of the above mentioned particulars.  **MD.Yaseen**  |
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