



SACHIN KHANDELWAL

DEMAND PLANNER



Krishna Nagar, Pune



+91- 9823448897



sk_sachin2006@yahoo.com

EDUCATION

Post-Graduation in Business Management

Indira Gandhi open Uni. Delhi | 2015

Master of Comp. Management

NMU, Jalgaon | 2007

SKILLS

- DEMAND PLANNING
- FORECASTING
- SIOP / S&OP
- DATA ANALYTICS
- PRODUCTION PLANNING
- NETWORK PLANNING
- INVENTORY PLANNING

TOOLS & IT SKILLS

- SAP, APO-BW,
- TABLEAU
- POWER BI, QLIKVIEW
- DEMANTRA
- APS, COGNOS,
- KINAXIS (Learning)
- PRODUCTION AND DISTRIBUTION PLANNING (PDP)

INTRODUCTION

12 Year Experience in SIOP, Inventory, Demand Planning & Business Analytics Professional focused on keeping the company supply chain running and the shelves stocked with the optimal levels of Inventory by continuous monitoring and timely communications with the country partners.

EXPERIENCE

Regional Planning Officer | LIFESCAN MEDICAL DEVICES

January 2020 – Present | Pune Maharashtra

- Responsible for end to end Forecasting, Demand Planning, Supply Planning, Distribution, Production Planning, Inventory Planning.
- I am accountable for conducting monthly review with Country Director & Finance Controllers of Country to discuss Forecast Accuracy, BP DP, SLOB, OTIF, Backorder & Customer Delivery Performance & Inventory
- Managing and maintaining forecast for projects, phase-in/phaseout SKUs, NPI, master data codes in Demantra.
- Material planning, scheduling and inventory review with the respective locations purchase, and inventory controller thru a well-defined process with using planning tool- PDP. (Mumbai, Chennai & FTWZ warehouse)
- Preparation KPI reports- ESO, Inventory, OTIF, MAPE and back order analysis, Inventory Projection, Forecast and Demand accuracy to improve business.
- Designed a Dashboard for tracking Supply Plan Forecast Accuracy for last three Lag forecasts. It helped us to focus on priority product groups
- Handling Import Export Market (Maldives, Nepal, Sri Lanka, Bangladesh end to end supply chain, distribution. Logistics, financial -LC process.
- Handling FTWZ operation Inbound/outbound, Inventory planning, Labelling planning, Stock transfer and maintain 3 warehouse Inventory planning.
- Project going on: MRP Labelling, SEA shipment & Export market.

Regional Planning – ASPAC Supply Chain Planning | JOHNSON & JOHNSON

November 2018 - December 2019 | Pune Maharashtra

Supply Chain & Inventory Planning

- I was responsible for managing all Supply chain planning for ASPAC region.
- Accountable for Safety Stock & ROP optimization, Inventory Entitlement, tracking & liquidation of ESO & short expiry stocks
- Developed **Monthly Demand Handover Process** of ASPAC markets.
- Designed a tracking system for phase-in phase-out SKUs.
- Managing the deployments from Regional DC to countries using APS – PDP tool & Maintaining correct system parameters in APS to ensure accurate deployments

ACHIEVEMENTS

- Received appreciation Certificate from One Ethicon- Vantage for ASPAC
- Received Platinum award for successfully identifying the root causes for Advanced Shipping Notification (ASN) related issues.
- Completed Phase-in Phase-out Avalon Project for Ethicon
- Completed setups In India current Lifescan Business setup operation planning.
- Awarded by Lifescan for outstanding contribution for divesture in 2019-20.
- 2 Year consistent got appreciation certificate on good performance and timely execution

Network & Demand Planning

- I was responsible for Forecasting, Demand Planning, DRP execution & weekly deployments to countries after assessing demand/forecast/inventories.
- Conducting S&OP meeting to align forecast with countries. Measuring, analyzing & delivery of KPIs like OTF/LIFR, Service level, MAPE, Inventory & ESO. Following up for past due / open POs with suppliers, PO correction & Reconciliation of In-transits, open orders, aged orders

SPECIALIST, Sr Planning Analyst | JOHNSON & JOHNSON

June 2010 – October 2018 | Pune, Maharashtra

- Analyzing specialist Ethicon BU - SPOC for APAC region on maintaining Strat plan, Forecast plan for region, metrics like backorder, LIFR/OTIF, MAPE
- Designed & prepared S&OP deck of entire APAC region covering end to end business overview & challenges. Ensured NPI toolkit i.e. 21 steps of launch have been followed with country team, working with country & global partner for Product availability as per NPI launch timeline, Ensuring Forecast & NPU launch quantity upload in system, Review of NPI launch tracker & communication with country team on monthly basis.
- Responsible for system readiness in term of code setup, planning view, currency setup, Eligibility confirmation in accordance with RA.

Commercial Team Member | Aster Teleservices Pvt Ltd.Hyd.

November 2009 – June 2010 | Nasik, Maharashtra

Process of verification & Billing of Sub Contractor Bill and Client bills.
Reconciliation of BRS, Sub Contractor and Cash Maintain and Maintain of Cash Book. Planning of Material Consumption as per site required.

COMMERCIAL EXECUTIVE | RELIANCE COMMUNICATION LIMITED

March 2008 – November 2009 | Pune, Aurangabad Cluster

- Daily banking & payment related activities. Daily Create Sales Order (SO), purchase order (PO), Stock transfer note (STN), Good receipt Note (GRN), return stock entry, Stock ageing report.
- Replacement DOA, create movement 251,351,551,451,252 process & send to NWH. Dispatching and receiving stock from Warehouse and arranging the Octroi Payment. Preparation of Internal and External Audit Report for Logistic Department.

DEAR HIRING MANAGER,

After going through job description for a Demand Planning, I felt compelled to apply. It sounds like an ideal opportunity and one that is very similar to my current role. With over 13 years of experience with Supply Chain Management, I feel I have a good grasp of the requirements you are looking to fill.

As a brief synopsis, I am a Postgraduate in Business Management with rich 10-year experience in Supply Chain Management, Demand Planning, Forecasting, Material Planning, Inventory Management, Supply Planning, S&OP and Data Analytics. Currently occupying Demand Planner role with MNC Lifescan Medical Devices India Pvt Ltd. I am looking forward to work on challenging assignments in Supply Chain Management & Analytics domain.

SACHIN KHANDELWAL