# Apurva Rastogi

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**Career Objective:** To work with best of my abilities and seek a job in an organization where I can utilize my creativity and self-determination for the growth of the organization and self.

**Work Experience**

***CRISIL LTD (April’20 – Present)***

***LEAD ANALYST***

***PUNE, MAHARASHTRA***

**Roles & Responsibilities**:

* Manage a 20 member team to support the risk and control functions for a highly reputed Investment Bank.
* Interaction with stakeholder’s to review team performance and discussions with business to tap on any new opportunities and key areas of interest.
* Supervise the daily BAU activities and provide real time metrics to the client so as to gain operational excellence.
* Delegating work in an effective way and maintain client relationships so as to ensure growth of business.

***CRISIL LTD (April’18 – March’20)***

***SENIOR RISK ANALYST***

***PUNE, MAHARASHTRA***

**Roles & Responsibilities**:

* Daily interaction with client to review the team performance and driving any changes as per his requirements.
* Leading any automation initiatives being a SME and providing necessary requirements on strategic change management initiatives. Provide MIS and metrics to Client and perform Quality Control reviews for new analysts.
* Managing a Business Development Team that provides reports in the form of presentations, profile information, insights and priorities of key probable stakeholders of the client.
* Daily looking after the operational aspects of the project in order to ensure continuous delivery and minimizing waste of efforts. Investigating Ad-hoc requests coming from Client and providing them proper reasoning, highlighting gaps and delivering corrective action plan.

***CRISIL LTD (July’16 – Mar’18)***

***RISK ANALYST***

***PUNE, MAHARASHTRA***

**Roles & Responsibilities**:

* Conducting Structured Trade Review of the Exotic trades for different asset classes.
* Understanding Trade Economics of the product and reviewing its various Model Parameters.
* Reconciliation of pay-off in the risk management systems with Term Sheet/Confirmation Documents, identifying the booking errors in the process.

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***CRISIL LTD (Jan’16 – Jun’16)***

***BUSINESS ANALYST***

***PUNE, MAHARASHTRA***

**Roles & Responsibilities**:

* Margin and Capital Calculations as part of the Bank's Regulatory Requirements for a global investment bank. Risk Analysis of various Derivative Products across various asset classes.
* Preparing excel sheets which manages permitted instruments list, trading restrictions and building hierarchy based on the MRM mandates. Communicated requirements to the System Developers and created test cases for requirements verification.
* Proper sign off is required from PC and MRM teams which requires a lot of liaising and interaction with those key stakeholders.

***CRISIL LTD (Jul’15 – Dec’15)***

***MANAGEMENT TRAINEE***

***MUMBAI, MAHARASHTRA***

**Roles & Responsibilities**:

* Supporting migration team with UAT numbers, GAP analysis and reports that were crucial for migration of trading books from legacy excel based risk systems to modern web based risk systems.
* Providing timely resolution for any problem faced by PC and helps them in attributing any changes in the daily PnL.
* Performed SOD checks for clients on a daily basis to provide them an overview of their theta and other risk exposures in order to give them a head start before the commencement of trading for the day.

***CRISIL LTD (Jun’13 – Jun’15)***

***RESEARCH ASSOCIATE***

***MUMBAI, MAHARASHTRA***

**Roles & Responsibilities**:

* Worked as part of the proprietary Risk Management System of a leading investment bank supporting Front Office Support of Equity/Exotic Derivative Trading Desk.
* Maintaining SLA for the client on a daily basis and highlighting issues with problem identification and solution implementation report which goes out to the top management. Timely response to any escalation or issues raised by SRM and MRR teams with appropriate investigation and analysis.
* Delivering Risk Reports and Scenario Reports along with analysis for various risk numbers for different trading books across different systems to project Generic and Customized risk indicators.
* Provided explanation for any FOBO breaks by investigating and back tracking the valuation methodologies of the RMS and by comparing them against the downstream data tools.

**Professional Qualification:** Successfully completed **Crisil Certified Financial Analyst Program Batch (2013-2015) with a CGPA of 5.8/7**.

**Academic Qualification:**

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| **Standard** | **Year of Passing** | **School** | **Board** | **Percentage** |
| Post Graduate Diploma in International Business Operations | 2020 | Indira Gandhi National Open University (School of Management Sciences) | IGNOU | 69.96% |
| B.Tech (Electrical and Electronics Engineering) | 2012 | Vishveshwarya Institute of Engineering & Technology, Gautam Buddha Nagar | UPTU | 65.00% |
| XII | 2008 | City Montessori School, Lucknow | I.S.C | 84.00% |
| X | 2006 | St. Francis College , Lucknow | I.C.S.E | 80.00% |

**Achievements:**

* Won Crisil’s Monthly Award for Performance and Crisil’s Quarterly Awards such as BRIGHT SPARK, EXECUTION EXCELLENCE, CUSTOMER DELIGHT, CRISIL VALUE Champion and BREAKTHROUGH INITIATIVE.
* Core team member and vertical head for Financial Literacy in "Team SAKSHAM" from Pune that won the 3rd prize in Crisil foundation's social incubator project "Change the Scene".

**Relevant Skills:**

* **Industry Knowledge**: Business Analysis, Financial Analysis, Risk Management, Derivatives, Investment Banking, Business Development, Data Mining, Data Analytics, Team Management

**Extra-Curricular Activities:**

* Core Committee member of CRISIL RE Pune Chapter. Organized and managed many trainings, office quarterly parties, client visits & luncheon.

**Date:** 7th February, 2021

**Place:** Pune

(Apurva Rastogi)