DHARMESH MAKWANA

B/106 Shivani Park Apartment Opp Bhumi Complex Palanpur Patia Rander Road Adajan Surat-395009

Contact Number: - Mobile number (07405555226)

Email: dharmesh.makwana21088@gmail.com

Objective

To work in challenging environment, leading a team to meet the organizational objectives and to grow professionally. To constantly upgrade myself on the products in order to deliver the best, to be the best person in the market in order to success in career.

Strength

A dynamic player with creative and resourceful talents along with excellent communication skills, time punctual and ability to work in team of dedicated professionals.

CAREER EXPERIENCE

Previous Job Details: -

Edelweiss Housing Finance Ltd.

I joined on 16nd May 2017 To Till Date as an Relationship Manager in Housing, Mortgage department in the payroll

Bajaj Finance Ltd.

I joined on 2nd May 2016 To 15th May 2017 as an Assistant manager in Mortgage department in the payroll Adecco India Pvt. Ltd.

ICICI Bank Ltd.

I joined on 6th July 2015 To 13th April 2016 as a Senior Counselor in the payroll of I Process Services Pvt. Ltd. I have to generate business from open Market for Loan against Property, Home Loan.

Axis Bank Ltd.

I joined on 17th July 2014 To 6th April 2015 as a Senior Relationship Officer in the payroll of Axis Securities Ltd. I have to generate business from branch for Loan against Property as well as generate business from open market.

Kotak Mahindra Bank ltd (Business loan Department)

I joined on Aug 12th Aug 2013 to 15th July 2014 as a Business Development Officer in the payroll of TEAM LEASE SERVICES PVT LTD. I have to source new clients for business loan from open market. My regular business is around 50 lacs month on month basis.

HDB Financial Services Ltd

I joined on 20 Oct 2012 to 5th Aug 2013 as a Sales Executive in the payroll of TEAM LEASE SERVICES PVT LTD. I have to source Customers for Personal, Business laon as well as Loan against Property from open market. My average monthly productivity is around 25 lacs.

Kotak Mahindra Bank ltd (Business loan Department)

I joined on Aug 2010 a Business Development Officer in the payroll of TEAM LEASE SERVICES PVT LTD. I have to source new clients for business loan from open market. I also work on leads given by DST Team. My regular business is around 35 lacs month on month basis.

Educational Credentials:

Bachelor of Commerce in 2013, from Dr C V Raman.

Computing Skills:

Basic computer knowledge. Microsoft Office and Windows xp.

Personal Vitae:

1 Myself : Dharmesh V Makwana

2 Date of Birth : Dharmesh V 2 Marital Status : Married

4 Language Known : English, Hindi, Gujarati : Internet Surfing, Football.