Curriculum vitae

**BIJAY kumar Gupta**

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| **Email id:**bkgupta2186@outlook.combijay6812@gmail.com**Mobile No:**+91-9179383463Current Address:House No-76, 1st Floor, Palash Parisar, Navdoor Sanchar Colony, Gulmohar , Bhopal 462039, MP.**Permanent Address:**H No -3 Parsudih Cinema Road, Near Petrol Pump Jamshedpur-2 Dist – East SinghbhumState- Jharkhand Pin- 831002Personal Details:**Date of Birth: 02-01-1986****Sex:**Male**Marital Status:** Married**Nationality:** Indian.**Religion**: Hinduism **Languages Known:** English and Hindi. |  CAREER OBJECTIVEIntend to build a career with leading corporate of hi-tech environment with committed & dedicated people, which will help me to explore myself fully and realize my potential. ACADEMIC QUALIFICATIONS* M.B.A in Marketing & HR from B.P.U.T University, Orissa in 2009
* Graduation in Account Honors from Ranchi University in 2007
* Higher Secondary from Jharkhand Academic Council Ranchi in 2004
* High School from Jharkhand Board Ranchi in 2001

 TECHNICAL SKILLS* DCA from NIIT Jamshedpur , Jharkhand.
* Ms Office
* Internet
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HOBBIES

* Playing Cricket
* Listening to Music

STRENGTHS

* Smart Working
* Sincerity

PROFESSIONAL EXPERIENCE

**ANUTONE ACOUSTICS LIMITED**

Product Dealing with Acoustics False Ceilings & Wall Panelling

Designation Sr. Area Manager- Sales

Location Madhya Pradesh.

DURATION: May 2018 to Till Date

* Monitoring the primary and secondary sales of a Dealer and managing the stock level with Dealer
* Looking after the Sales Promotion activities and Work site activities to increase the visibility and business of company.
* Follow up with Government Department , Dealers, Builders, Contractors, Architects to Generate Sale
* Coordinating with Sales Team to achieving the sales targets.
* Handling the Channel, institutional, corporate and project sales in respective

Territories.

**ClASSIC FLOORINGS & INTERIORS PVT LTD – SQUARE FOOT**

Product Dealing with Wooden & Vinyl Flooring

Designation Assistant Manager- Sales

Location Madhya Pradesh .

DURATION: July 2016 to April 2018

**SAINT- GOBAIN INDIA PVT LTD - WEBER BUSINESS**

Product Dealing with an adhesives, Grouts, Waterproofing

Designation Territory Manager –Sales

Location Bhopal .

DURATION: May 2014 to June 2016

**MYK LATICRETE INDIA PVT LTD**

Product Dealing with a adhesives, Grouts, Waterproofing

Designation Sr. Executive Sales

Location Bhopal .

DURATION: Jan 2011 to April 2014

**COSMIC ADVERTISER PVT LTD – CHAS BOKARO JHARKHAND**

Product Dealing with a GSB, Hoarding, Branding

Designation Marketing Executive

Location Chas Bokaro Jharkhand

DURATION: July 2009 to Nov 2010

DECLARATION

### I hereby declare that the information furnished above is true to the best of my knowledge.

### Date:

### Place: Bhopal ( Bijay Kumar Gupta )