

Tanuj Agarwal

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Career Objective

- To be the part of an enthusiastic environment, where I can use my analytical and technical skills to accomplish my goals and contribute in making a difference to people's life.
- A good financial growth can't be neglected.

Academic Background

Degree	Institution	CGPA	Year
MBA (Marketing)	NMIMS Global Access School For Continuing Education	-	2019-current
B.Tech (Chemical Engineering)	VIT University (Vellore Campus)	7.61	2013-17
Class 12 th	SMHS, Jaipur	9	2013
Class 10 th	SMHS, Jaipur	9	2011

Work Experience

Organization	Designation	Sector	From/Upto
Ravi Surya Developers Pvt.ltd	Marketing Executive	Real Estate	Aug'18 – Jan'19
Panchsheel Colonizers Pvt.ltd	Marketing Executive	Real Estate	Aug'17 - July'18

Position of Responsibility

Marketing Executive

- Work with partners from across the real estate group, to identify issues and opportunities to develop new business or cross-sell
- Supervise and manage sales staff, provide direction and required motivation to sales team in order to get achieve targets.
- Fostered strong relationships with the customers and related parties to elevate the brand awareness.
- Took major initiatives on strategic pitching, presenting and deal closing which helped in increasing the sales.

Internship

Observational Internship at **Reliance Industries Jamnagar Gujarat** in SEZ (Special Economic Zone) refinery

- Gathered information about the manufacturing process of Aromatics plant
- Studied Performance and operating parameters of the same in detail during the in-plant training.

Project Overview

- Understanding the refining process of heavy crude in aromatics refinery
- Waste water treatment by degrading methylene blue using advanced oxidation processes (*Fenton Process, Sono Fenton process*)
- Optimization of diameters of various containers (*Computational methods*)
- Milk processing (*Modelling and Simulation*)
- Membrane separation techniques which selectively separates fractionates materials via pores and minute gaps in the molecular arrangement of a continuous structure (*SEM analysis*)

Extra-Curricular Activities

- Participated in various plays and sports competitions at school level and inter-school competition in Swimming.
- Member of Technoscape, International Conference on Separation Technologies in Chemical, Biochemical, Petroleum and Environmental Engineering (*Oct, 2016*)
- Event Coordinator and Student Organizer in SAE Convention, Gravitas VIT's technical fest (*Sept, 2014*)
- Collaborated in team environment to ensure even distribution and timely completion of work in various clubs and chapters in VIT (*Sept – Oct, 2015*)
- Volunteer at Events Committee, Riviera VIT's cultural fest (*Feb, 2016*)

Languages Known

- English (*Fluent*), Hindi (*Fluent*), French (*Intermediate*)

Software Known

- C Language (*Beginner*)
- MATLAB (*Beginner*)
- SolidWorks (*Beginner*)