

# SUNDEEP SHUKLA

## Contact Information:

### Address:-

C -27/137-9 Rampuri  
Colony Jagatganj Varanasi  
(U.P)

### Phone No: -

+91-9151509999

### E-Mail:-

sundeeep.jagranvns@gmail.com

## Personal Data:-

Father's Name: Mr. Shrikant Shukla

Date of Birth : 7<sup>th</sup> Aug'1982

Gender : Male

Nationality : Indian

Marital Status: Married

## Languages Known:-

Hindi, English.

## Skills:

- Problem solving
- Customer Relationship.
- An effective communicator with excellent interpersonal skills. building
- Possess a flexible & detail oriented attitude

## DECLARATION:

I hereby declare that the above given particulars are true to the best of my knowledge.

Place: Varanasi

Sundeeep Shukla

## OBJECTIVE

To continue my career with an organization that will utilize my MANAGEMENT, SUPERVISION & ADMINISTRATIVE skills to benefit mutual growth and success.

## ACADEMIC DETAILS :

**BACHELOR OF ARTS** from Purvanchal University in 2005.

**INTERMEDIATE-** PBC in 2002. (U.P. Board)

**HIGH SCHOOL-** 2000 (CBSE Board)

## WORK EXPERIENCE :

Over 13 years of experience in banking sales, Business Development and Client Servicing.

### Current CTC- 6.0 Lakhs per Annum

**Company Name-** ICICI Lombard General Insurance Company. Ltd

**Designation-** Vo Unit Sales Manager

**Location-** Ambedkar Nagar U.P

**Duration-** Jan - 2020 to Till Now

**Role** –Business Development through Banks, Advisor and Motor Dealer. Recruitment of sales resources like Advisor, Motor Dealer and bank tie-ups.

### Previous Experience-

**Company Name-** GO DIGIT GENERAL INSURANCE CO.

**Designation-** Senior Associate – Strategic Partnerships

**Location-** Jaunpur U.P

**Duration-** Jul - 2019 to Dec - 2019

**Role** –Business Development through Advisor and Motor Dealer. Recruitment of sales resources like Advisor, Motor Dealer and bank tie-ups.

**Company Name-** Bajaj Allianz General Insurance Company. Ltd.

**Designation-** Territory Manager

**Location-** Mohania, Bihar

**Duration-** Dec - 2017 to Jun-2019

**Role** –Business Development through Banks, Advisor and Motor Dealer. Recruitment of sales resources like Advisor, Motor Dealer and bank tie-ups.

**Company Name-** Met Life India Insurance Company. Ltd.

**Designation-** Assistant Relationship Manager  
(Bancassurance)

**Duration-** Jun- 2017 to Dec - 2017

**Company Name -** Dainik Jagran, Varanasi

**Designation-** Brand Development Sr.Executive

**Duration-**09 Oct'12 – 15 Mar'17

**Role-** Brand Promotion, Event Management.

**Company Name-** Kotak Mahindra Bank Ltd,  
Varanasi **Designation-** CASA Relationship Officer

**Duration-**July'10 – Sep'12

**Role-** To focus CASA (current account/saving account) as well as responsible for cross sell i.e. life insurance ,mutual funds , gold etc.Familiar with FINACLE – 10.6Client Servicing as well as Portfolio Management. Maintaining MIS.

**Company Name-** AXIS Bank LTD., Varanasi

**Designation-**Business Development

Executive **Duration-**June'08 –July'10

**Role-** To focus CASA (current account/saving account) as well as responsible for cross sell i.e. Life Insurance, General Insurance ,Mutual Funds , Gold Etc.

**Previous Experience-**

**Company Name-** ICICI Bank LTD., Varanasi

**Designation-** Business Development Executive and Team Leader

**Duration-**June'06 – May'08

**Role-** To focus CASA (current account/saving account) as well as responsible for cross sell i.e. Life Insurance , General Insurance ,Mutual Funds , Gold Etc.

