

Vikram Kandhagatla

Phone- +91 8463935887

Email- rambonani05@gmail.com

Warangal, Telangana, India

Professional Summary:

I am a Graduate in Bachelor of Commerce (General) specialized in financial accounting, and business management, I have gained practical experience by working in three different sectors such as Telecommunications, Retail Sector, and Event Management Company. My personal and professional experiences made me an extremely inspired and confident individual which helps me to constantly strive in developing interpersonal skills and grows professionally.

Work History:

Telecom Sales Representative, Future General Life Insurance Cooperation, Begumpet, Hyderabad, Telanagana.

Roles and Responsibilities -

- Met monthly sales quotas and activity levels on a consistent basis.
- Designed and implemented strategies to cross-sell and up-sell services to existing customer base.
- Generated sales revenue via telemarketing lead groups and cold calling.
- Responded to and resolved all account disputes.

Fashion Sales Consultant or Sales Executive, Shoppers Stop Ltd, Hyderabad, Telangana.

Roles and Responsibilities –

- Meeting and greeting customers and making them feel welcome and helping them with their enquiries. Providing excellent customer service to all customers, at all times
- Demonstrating products to customers and ensuring sales targets are met before the specified deadlines.
- Arranged clothing racks for optimal use to stock new arriving Merchandise and General merchandising of the store with managers. Supervised junior sales representatives.

Event Coordinator, Naveen Dream Craft Management, Begumpet, Hyderabad, Telangana.

Roles and Responsibilities –

- Seamlessly planned and coordinated the execution of corporate, social and private events along with the senior management (meetings, weddings, birthday parties, business conferences) for prestigious clients, ranging in size from 10-500.
- Collaborated with vendors to meet client expectations; available on-demand 24/7.
- Performed as a Nova Star Operator for many major corporate events.
- Planned and coordinated set up details, rentals, and desired specialty items with client along with the management.
- Successfully trained and supervised the event staff and other volunteers as needed.

Skills –

- Excellent communicator and Relationship building skills
- Self-motivated and Organized team player

Date of Birth: 14th April 1995

Languages Known: Telugu, Hindi, and English