

# **RESUME**



## **BISWAJIT SAMAL**

**S/O** : RABINARAYAN SAMAL  
**AT/PO.** : TALABARKOTE  
**DIST.** : DHENKANAL  
**PIN** : 759027  
**STATE** : ORISSA  
**MOB** : 7008290805  
**E-MAIL** : biswajitdkl115@gmail.com

### **CAREER OBJECTIVE :**

To associate with an organization which progress dynamically and gives me chance to update my knowledge and enhances my skills and be a part of the team that excels me to work towards to growth of the organization and my satisfaction thereof.

### **ACADEMIC DETAILS :**

- (i) Passed Matriculation from B.S.E., Orissa in the year of 2007, 1st Class (68.26%).
- (ii) Passed +2 (Science) from C.H.S.E., Orissa in the year of 2009, 3rd Class (46.3%).
- (iii) Passed + 3 (BSC) from Utkal University, Orissa in the year of 2012, 57.9% with distinction
- (iv) Completed MBA from BPUT, Orissa in the year 2014 with 6.3 grade point, with finance and marketing specialization

### **VALUE ADDED COURSE:**

- Computer PGDCA.

### **WORK EXPERIENCE :**

1. I HAVE WORKED WITH HDFC SALES PVT LTD AS A HOME LOAN OFFICER FROM 23<sup>RD</sup> MAY 2018 TO 18 JANUARY 2019

#### **JOB ROLE :**

TO MEET DSA AND GET LEADS FROM THEM AS WELL AS GET CUSTOMERS FROM THE MARKET TO PROVIDE THE HOME LOAN PRODUCT.

2. I HAVE WORKED FOR BAJAJ ALLIANZ LIFE INSURANCE FOR FROM JANUARY 2019 TO JUNE 2019 AS A RELATIONSHIP MANAGER

**JOB ROLE:**

I AM ENTITLED WITH BANDHAN BANK, NAYAGARH BRANCH AS A RELATIONSHIP MANAGER IN BANCASSURANCE CHANNEL.MY JOB ROLE IS TO MAINTAIN A GOOD RELATIONSHIP WITH THE BANK STAFF AND COLLECTING LEADS FOR LIFE INSURANCE AND ASSIST THEM FOR LOGIN AND PRODUCT TRAINING.

3. RECENTLY I AM WORKING WITH CANARA HSBC OBC LIFE INSURANCE COMPANY AS A SALES OFFICER IN BANCA CHANNEL.(FROM JUNE 2019 TO PRESENT).

**JOB ROLE**

I AM ENTITLED WITH ORIENTAL BANK OF COMMERCE AND HANDLING 3 BRANCHES OF 2 DISTRICTS. I AM ALSO RESPONSIBLE TO EARN REVENUE FOR THE BANK BY SELLING THE LIFE INSURANCE PRODUCTS BY CONVERTING THE BANK LEADS.

**STRENGTH OF LANGUAGE :**

Oriya, English, Hindi

**PERSONAL DETAILS :**

Name : **BISWAJIT SAMAL**  
Father's Name : RABINARAYAN SAMAL  
Permanent Address: At/P.O - Talabarakot  
Dist: Dhenkanal (ORISSA)  
Date of Birth : 01.07.1992  
Sex : Male  
Nationality : Indian  
Religion : Hindu  
Marital Status : Unmarried  
Hobbies : Net surfing

**PERSONAL QUALITY :**

Impressive Personality.  
Self motivated  
Punctual  
Positive thinker.

**DECLARATION :**

I do here by declare that particular furnished above are true & correct to the best

of my knowledge & belief.

Place: Dhenkanal

Date:

***(BISWAJIT SAMAL)***