

MOHIT CHAUHAN

Professional Experience in Sales and client Relationship, Handling marketing and Brand management along with a team of business development.

Noida, Uttar Pradesh
mohit31192@gmail.com
7017030582

Client Relationship professional with hands on experience in B2C sales and B2B sales management along with Business Development Team handling and handling Marketing campaign along with brand management.
Willing to relocate to: Gurgaon, Haryana

WORK EXPERIENCE

Marketing and Business Development Analyst

BTOSC Infotech Pvt Ltd - Noida, Uttar Pradesh
March 2019 to Present

Handling all Business Development Team and marketing strategies along with Brand management.

Senior Associate Client Sales Support

Dell International Services - Gurgaon, Haryana
May 2017 to August 2018

Handled US Canada clients for B2C sales and handling part of pilot Sales revenue program
Achieving sales Revenue Targets and Customer Experience.

Senior Operations Executive

Aegis India Pvt Ltd - Gurgaon, Haryana
December 2016 to May 2017

Handling UAE Customers for all Networking related issues on including Router Configuration and IP issues

IT Admin Executive

See Ciba Pvt Ltd Sikandrabad - Sikandarabad, Uttar Pradesh
September 2015 to September 2016

Handling Company Site for all Software and Hardware Related issues on Windows and MAC Operating System including Procurement of IT Equipments. Working on the IT tickets raised by company employees for all possible IT issues.

EDUCATION

Master's in Analytics

CDAC Noida - Noida, Uttar Pradesh
August 2018 to February 2019

Bachelor's in Electronics and Communication Engineering

GLA University - Mathura, Uttar Pradesh
August 2011 to July 2015

SKILLS / IT SKILLS

- Business Development (2 years)
- Sales (4 years)
- Direct Sales (3 years)
- Area Sales Management (3 years)
- Corporate Sales (2 years)
- Client Relationship Management (3 years)
- Lead Generation (3 years)
- International Sales (3 years)
- IT Sales (3 years)
- Management (3 years)
- Leadership (3 years)
- Team Management (3 years)
- MS Office (4 years)
- Powerpoint (4 years)
- Excel (4 years)

ONLINE PROFILE

<https://www.linkedin.com/in/mohit-chauhan-a339aa1a2/>

ADDITIONAL INFORMATION

Skills

Leadership

Team Work

People Management

Decision Making

Communication Skills

Planning and Organizing

Mentoring (Active member of NGO " The Smile Revolution ")