Sarneshwar Road, Behind Hiran Kshetrapal Temple, Sirohi-307001 (Rajasthan)



INSURANCE, CO-OPERATIVE SECTOR BRANCH OPERATIONS, DATA FEEDING CONTRACTOR Offering 1 years of experience and seeking Business Agency Manager across Insurance Sector

PROFILE

Dynamic professional with total 10+ years of well-honed experience in Insurance including Insurance sector, Co-operative sector and goals oriented attitude with keen eye on Compliance and Controls

Suave and polished with strong coordination and liaison skills; competent to create winwin relationship with Customers while ensuring customer satisfaction by achieving delivery and service quality norms and thus leading to repeat and referral business.

Presently spearheading as Business Agency Manager in Agency Channel Development Department & Branch Headling/Agency Development in Adarsh Credit Co-Operative Society Ltd. with sound understanding of Training practices & Procedures Expertise in handling a wide range of assignments involved in Insurance Operations covering Backoffice Operations including Co-operative sector, Compliance and Controls In-depth understanding of various aspects of Insurance and banking products with respect to customer need & wish.

KEY COMPETENCIES

Insurance Agency & Business

■ Co-operative sector Operations

■ Team Management Accounting Functions

Cross Functional Coordination

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😭 :9602121281 🔘 :9460806686 🖾 :chamschouhan88@gmail.com

PROFESSIONALEXPERIENCE

Star Union Dai-chi Life Insurance Company Ltd

May-2020-Till Dated

Banca-assurance Department –Assistance Relationship Manager

- Build Relationship with bank branch staff.
- Training branch staff and aware all Life insurance products.
- Generate led put life insurance business.

Religare Health Insurance Company Ltd

Nov-2018-Oct 2019

Agency Channel Development Department -Business Agency Manager

- New Recruitment, Health Insurance Product Training Programs to IRDA passed advisors.
- Joint follow ups for new business with new licensed advisors.
- Administration, motivation for all team members & Build relationship with Advisors.
- Achieve sales target from entire teamGenerate led put Health Policies business
- Me individually as a whole driving company designed parameters like Quick Start, Super Sprint, Super Race etc positively & with true spirit

Achievement

I have good team size in just 1 year and they are doing good business month on month.

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Adarsh Credit Co-Operative Society Ltd

July 2009-Oct 2018

Branch Manager as a Executive

- Product Training to all branch advisors in home locations
- Downloading Circulars, Prepare Snapshot of Members Advisors and Employee benefits, Schemes to all Advisors, Leaders and Branches. Following for Business Targets, Motivate for Team Building-
- Recruitments and driving company designed parameters like Start Samaroh, Domestic and International tour contest and other Special contest positively & with true spirit.
- Handling queries of Branch Operation Work and Advisors and resolving the same Train leaders for recruitment through training and motivate to increase income by generating new business.

Achievement

Always achieve my sales target and win incentives alternate month. Also win two foreign trips from organization.

E-Connect Solution Pvt Ltd

Jul 2008-June 2009

Data Feeding Contractor

Plan and official Data feeding system in software to enhance database performance&Set up database clusters, backup, or recovery processes.

Achievement

I have completed 100% my task regarding company project & development.

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Acadmic Qualification

- B.A from M.L.S. University Udaipur Raj.
- Senior Secondary from Rajasthan Board Ajmer.
- Secondary from Rajasthan Board Ajmer.

Additional Qualification

- RSCIT, Computer Degree (1 Year), Vardhman Mahaveer Open University, Kota, Rajasthan (Apr. 2014)
- PGDCA, (1 year), Jodhpur National University, Jodhpur, Rajasthan (Dec. 2013)

Computer Literacy

- MS-Dos, All Windows Programs.
- MS-Office (Word, Excel, Power Point, Access, Internet)
- HTML, C,C++, Photoshop, MIS in Excel.
- Typing- Hindi & English

Hobbies and Activities

- Computer Work,
- Net surfing,
- · Making Friends,
- Painting &Traveling

Date of Birth: 11th January 1984

Language Proficiency: Marwadi, Hindi and English

Preferred Location : Sirohi, Jalore, Udaipur, Jodhpur(Rajasthan) or Panlanpur, Mahesana,

Ahmedabad (Guirat)

Marital Status: Married