

HARI SHANKAR SAIN

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7742435806

Jaipur,Rj 302016

PROFESSIONAL SUMMARY

Experienced Assistant Manager with over 7 years of experience in sales. Excellent reputation for resolving problems , improving customers satisfaction, and driving overall operational improvements. Consistently saved costs while increasing profits. Multi-talented consistently rewarded for success in planning and operational improvements. Experience in policy development and staff management procedures positively impacting overall moral and productivity.

EXPERIENCE

CONFIDENCE PETROLEUM INDIA LTD.

Assistant territory Manager 01/2018 - present

- Setting and meeting sales targets to increase revenue
- Finding ways to ensure efficiency of sales operations
- Devise effective territory sales and marketing strategies
- Analyse data to find efficient solution

ONE97 COMMUNICATION PVT. LTD.

Associate sales manager 02/2016 – 12/2017

- Organizing sales visits to sell Paytm-POS Software in malls and retail shops and their establishment.
- Demonstrating and presenting products.
- Describes competitive advantages of our product & services in the Market.

VINAYAK ENTERPRISES

Team leader 04/2014 – 09/2015

- Deal with Distributor.
- Monitoring local team.

RELIANCE TELECOM

Sales executive 02/2012 – 04/2014

- Deal with corporate accounts.
- Timely reporting to head office

EDUCATION

08/2012

BRIGHT MOON SENIOR SECONDARY SCHOOL

Jaipur

12th: science education

09/2019

BALDEV RAM MIRDHA INSTITUTE OF TECHNOLOGY

Jaipur

B.tech: Civil engineering

SKILLS

- Markets analysis.
- Strategic planning.
- Team management
- Sales presentation.
- Direct sales.
- Territory management.
- Sales operations.

PERSONAL DOSSIER

- Father's Name: Navratan sain
- Date of Birth: 06 Feb 1993
- Marital Status: Unmarried
- Linguistic Proficiency: English, Hindi
- Present Address: Plot No-22 A Sanjay colony, RPA Road, Shastri nagar, Jaipur