**Resume**

**U Sunil Ph. No: 9642483916**

**281/Part, Gayatri Nilayam, Email:sunilcygnus@gmail.com**

**Adharsh Nagar, Gajula Ramaram,**

**Hyd-55**

**Profile Summery:**

Sales Management With Over 12 Years Of Experience Training And Supervising Sales Staff While Planning And Implementing Sales Strategies Over a Multi – State Territory . Seeking To Bring My Proven Record In Team Leading And In Launching Successful Marketing Campaigns In To A Senior Management Position.

**Experience :**

**Diamond Manager -Laithaa Jewellery-Kphb 2016 – Present (4 Years)**

**Job Profile :**

Stock Inventory Management, Team Leader, Customer Problem Solve, Sales Increase , Vendor Sourcing , CRM Activity , Staff Training ,Order & Repair Management Etc..

Improved Diamond Sales from per Day 5 carats to 20 carats , with staff motivation, customer follow-up and Training.

Reduced Sales Loses With Taking Customizing Orders .

Repair Issues Like Diamond Falling ,Product Damage , Ring Resizing , Pendent Detachable, Stone changeable Issues Etc.. Handling.

Sales Improvement with Conversion From Plain Gold Jewellery, With Existed Customer Support Creating New customers , Conducting Exhibitions In Apartments , Greeted Community Areas Collecting The Data , Doing The Follow-up , Making The Bills .

Strong Command On Inventory Management.

Given Well Training in Diamond Knowledge For 23 Employs.

**Sr Sales Executive – Malabar Gold And Diamonds – Kphb -2012-2016 (5 Years)**

**Job Profile :**

Received Best Sales Executive Award Continually Three Years.

Sales Improvement in Diamond and Platinum , 20% in Every year.

Received Best Trainee Executive Award From PGI (Platinum Guild International )

Diamond Jewellery Barcoding ,

Supporting To New Trainee Staff For Improve The Diamond & Platinum Sales.

Daily sending CRM Report To Head Office.

Good Knowledge About M.S Office.

**Jr Sales Executive – Cygnus Fine Jewellery- 2008-2012 ( 4 years)**

**Job Profile :**

Greeting Customers Their Birthdays, Wedding Anniversary Etc..

Attending The Customers Selling The Diamond Jewellery.

Monthly Sales Targets Achievement.

Diamond Knowledge Learning.

**Education**

B.com From Sri Venkareshwara University from Tirupati.

Intermediate from M.s.r Junior College , Lingasamudram .

S.s.c from Krzp High school , Lingasamudram .

**Hobbies:**

Learning New Things, Reading News Paper .

**Personal Details**

Full Name : Ummadisetty Sunil

Father Name : Ummadisetty Subba Rao

Permanent Residence : Balijapalem , Lingasamudram, Prakasham (Dt)

Andhra Pradesh . Pin -523114

I Here By Declare That Above – Mentioned Information Is Correct To The Best Of Knowledge And Belief.

U.Sunil