**RAVINDRA.KULKARNI**

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Seeking senior level assignments in **Supply Chain Management** with an organisation of repute.

**PROFILE SUMMARY**

* A seasoned professional with over 20 years of experience in **Supply Chain Management**
* Currently associated with Trivitron Health Care P Ltd, Chennai as Head SCM-Group.
* Hands-on experience in overseeing overall functions of materials management entailing vendor development, sourcing, import operations, procurement, production, logistics operations, store operations ,regulatory affairs third party logistics etc.
* Expertise in formulating the sourcing plans / strategies and developing vendors with focus on strengthening effectiveness.
* Adept in managing activities like demand planning, forecasting, demand fulfilment and inventory management.
* Proven track record of implementing cost saving measures to achieve substantial reduction in terms of transport solutions and clearances, indigenisation, value engineering and vendor base re-organisation and resourcing.
* An enterprising leader with abilities in leading personnel towards accomplishment of organisational goals

**ORGANISATIONAL EXPERIENCE**

**Jan’15-Present**

 **Trivitron Health Care P Ltd , Chennai- Head SCM**

End to End Supply Chain Solutions to the Organisation with a Focus on **Customer Satisfaction, Cost Optimization & Compliance.**

**Key Result Areas:**

* Demand Planning ,Budgeting ,Purchasing ,Imports, Freight forwarder Mgmt CHA Management ,Storage, Customer Order Processing , Statutory & Regulatory affairs ,Exports, Out bound carrier appointment ,Packing , Despatches ,Pickups, World class Cold Chain activities, New Product Development & R&D support &, Collections etc .

**Achievements :**

Team building, Fastest TAT in services , SOP implementation , Freight to Sale % reduction by 0.5% ,Inventory Reduction by 7%, AR reduction by 23%, Zero non- Compliance related incidents, Fully Functional Branch Ware Houses , Introduced 4% SAD savings thro FTZ imports , Actively involved in release of 140 + new products from the IVD.

 **Jul’10-Dec2015 BioGenex Life Sciences P Ltd., Hyderabad as General Manager-SCM**

**Key Result Areas:**

Supply Chain Management

Inventory Management

Vendor Development

Procurement.

Logistics.

**Achievements:**

* Successfully provided end to end materials solutions to the organization with the help of budgeting, material planning, purchasing, stores management, inventory control, and cost reduction and vendor development.
* Meticulously planned, developed and implemented material strategy commensurate with company’s business strategy
* Dexterously achieved 23% reduction in Bill of Material cost by resourcing, indigenizing, and value engineering.
* Significantly contributed towards new product releases such as next generation tissue diagnosis instruments.

**Mar’08-Jun’10 TransAsia Bio Medicals Ltd., Mumbai as Senior Manager-Purchase**

**Key Result Areas:**

* Developed and implemented key strategies for the purchase of materials, achieving cost reduction in procurement and re-sourcing; handled negotiations.
* Reported to the Senior General Manager and led a team of 8 members and responsible for ensuring smooth flow of material to achieve desired targets.

**Highlights:**

* Successfully contributed in achieving a record-breaking growth of 45% in 2010 by strengthening a quality vendor base.
* Meticulously implemented effective cost reduction initiatives in the organization.
* Instrumental in developing vendors in China for cost effective solutions.

**Aug’97-Mar’08 Prosound Products/ Unisound Pvt. Ltd., Mumbai as Sr.Manager-Purchase**

**Key Result Areas:**

* Reported to Director-Operations, handled a team of 10 membersfor procurement of nearly 4000 components

**Highlights:**

* Instrumental in minimizing cost of products through economic procurement, global sourcing and inventory control
* Successfully negotiated & established number of suppliers in China capable for procurement of good quality material at optimum prices
* Efficiently introduced budgetary buying targets and settled up systems to monitor & control costs
* Actively participated as a core team member for:
* New Products Releases
* RoHS (Restriction of Hazardous Substances) Compliance

**PREVIOUS EXPERIENCE**

**Jul’95-Aug’97 Penguin Electronics Ltd., Mumbai as Executive-Purchase**

**Jun’94-Jun’95 Perfect Engg Works, Daman as Engineer**

**EDUCATION**

* B.E. (Mechanical) from Karnataka University, in 1994

**PERSONAL DETAILS**

Address: 4B3, Baashyam Happy Windows, Kamachi Amman Nagar, Nr CTA Garden , Mangadu Rd , Chennai-600056

Languages Known: English, Hindi, Marathi and Kannada

I hereby agree for my personal data, included in my job application, to be processed in line with the needs of recruitment, in accordance with the Law on Personal Data Protection of 29th August 1997 (Law Gazette from 2002, No.101, heading 926, as amended).”