

# CURRICULUM VITAE

ZAFARUDDIN ANSARI  
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## OBJECTIVE

To pursue a challenging career and growth both professionally and personally through constant up-gradation of skills. Give the chance to show my caliber and gain some experience.

## EDUCATIONAL QUALIFICATION

High school with II Div from U.P.Board in 2001.  
Intermediate with II Div from U.P.Board in 2003  
B.Com with IInd Div. from C.S.J.M University, Kanpur in 2006.

## ACADEMIC QUALIFICATION

- ❑ TALLY ACCOUNTING from Sai Techno system, Kanpur
- ❑ One year professional Diploma in computer from F-TEC(Computer Education), Birhana Road, Kanpur.

## WORKING EXPERIENCE

- ❑ **2.6 Years working Experience in R.T.O Office, Kanpur as a Computer Operator.**  
Working on Database software of U.P. Transport Department.
- ❑ **Working with ICICI Lombard GIC Ltd. as a Unit Sales Manager from Dec. 2013 to Oct. 2017.**  
Responsible for Dealer's/Distributor's Management.  
Renewals/Retention of Commercial vehicle.  
Business Development.  
Take New Buisness from dealer more than other competitors.  
Manage Claims and Payment process of Dealership.  
Give Servicing and Build good relationship with Agents, Dealership employees.  
Assist and Serve good services at the time of claim process/settlement.
- ❑ **Working with R.S.P.L Ltd. as a Territory Sales In-charge from Nov 2017 to Mar 2019.**  
Responsible for Primary and Secondary Sales.  
Time to Time RTGS arrangement from Dealer to Company.  
Dealer's/Distributor's Claim Settlement.  
Business/Market Development of Dealer as well as Company.  
Management of Merchandising/Advertising of Company's Products.  
Service and Assist to Dealer, Shopkeeper and DSR for increase sales and support for other issues.

**Working with Fintech Blue Solutions Pvt. Ltd. as Unit manager from Oct 2019 To Feb 2020.**

Dealer and Agents recruitment.

Service/Training for generate more business profitability.

Manage New and Renewal Business of Motor vehicle.

### **PERSONAL INFORMATION**

<b>Father's Name</b>	<b>-</b>	<b>Mr. Nizamuddin</b>
<b>D.O.B.</b>	<b>-</b>	<b>11-02-1986</b>
<b>Marital Status</b>	<b>-</b>	<b>Married</b>
<b>Gender</b>	<b>-</b>	<b>Male</b>
<b>Nationality</b>	<b>-</b>	<b>Indian</b>
<b>Hobbies</b>	<b>-</b>	<b>Surfing Internet, Listen to music</b>

### **DECLARATION**

**I hereby do solemnly affirm that the detailes furnished herein are true to best of my knowledge.**

**Date:**

**Place:**

**(ZAFARUDDIN ANSARI)**