



Sachin Pandey

Privilege Banker at ICICI Bank
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Carrier Objectives

To be at a position this would constantly challenge and allow fresh ideas to be implemented, leading to organisational and professional growth. As a professional, I will use my market knowledge, strategies and methodologies for the development of product and client relations.

Educational Qualifications

	Discipline/ Specialisation	Institute	Board/University	Year	Result * (%)
Degree	Post Graduate Diploma in Banking	ICICI Manipal Academy For Banking and Finance	ICICI Manipal Academy For Banking and Finance	2015	7.1
Degree	B.Tech. in Electronics and Communications Engineering	Maharana Pratap Engineering College (Kanpur).	Uttar Pradesh Technical University (UPTU).	2012	61.75
XII	PCM	ST. VISHNA R.R.N. SCHOOL	C.B.S.E.	2007	64.2
X	-	M.V.M. SCHOOL	C.B.S.E.	2005	60.6

PROFESSIONAL EXPERIENCE

ICICI BANK LTD, Gurgaon

Deputy Manager II (PRIVILEGE BANKER)

2018-Nov 2018

Job Role: Banking Operations – Dealing with HNI clients
Responsibilities

- Manage and provide banking services to privilege customers also performing operation

Deputy Manager I (PRIVILEGE BANKER)

2015-2017

Job Role: Banking Operations – Dealing with HNI clients
Responsibilities

- Provide input to identify risk/mitigation, issue/problem and critical success factors to compliance & product development team.
- Corporate Banking with focus on Cash Management (Payments & Liquidity Management) Services and Internet Banking.
- Supervising preparation of float plan, financial analysis & due diligence while ensuring adherence to compliance with banking regulations

- Achieving maximum productivity & revenue generation
- Smooth flow of all financial and non-financial transactions at branch level with activities like revenue generation, profit & cost management and customer acquisition & retention
- Adherence to Know Your Customer (KYC) and Anti-Money Laundering (AML) norms at all times
- Rendered advisory services to corporate & high net-worth customers on funds management while maintaining relationship with key accounts
- Collaborated with external & internal auditors and assisted in inspections & compliance
- Headed key operations like Marketing, Business Channel Development, Team Development, Cost Management and Revenue Generation
- Handled sensitive cases / service requests including deceased claims, frauds, etc.
- Evaluated reconciliation reports on cash, inventory, gold, FOREX, deliverables, pending office accounts, accounts in debit balance, etc.
- Resolved problems related to operations and day-to-day functioning of branch.
- Lead a result oriented team and is responsible for managing the Branch Profitability, ensuring high quality service and Customer Relationship Management
- Own all branch-banking objectives and overall branch supervision
- Ensure achievement of overall Branch Targets by generating business and cross sales
- Key Customer Relationship Management & supervision of all High Net Worth customer program

Skills

- **Technical:** Risk Assessment, Good logical, Analytical and problem solving ability
- **Communication:** Excellent communication skills at all levels.
- **Team member:** Readily establish a positive Support with team members and guiding them to work together for achieving corporate goals.
- **Computer Skills:** Basic knowledge of MS Office, Internet, Networking, Operating System.

Achievements

- Received ICICI Prudential Awards many times.
- Won various medals in Banking Operations.
- Excellent Customer Services.
- Vice- Captain of winner team Cricket 2010-11

Personal Information

Name	:	SACHIN PANDEY
Father's Name	:	Daya Shankar Pandey
Sex	:	Male
Date of Birth	:	05-07-1990
Marital Status	:	Single
Nationality	:	Indian
Permanent Address	:	Hariharganj Fatehpur
Email	:	sachin9415082702@gmail.com
Mobile No.	:	+91-9369477795

Strength

- Positive attitude towards work.
- Good co-ordination skills.
- Sincere and honest.
- Team Player and adaptive.

Hobbies

- Swimming and photography.
- Surfing on the internet.
- Playing cricket

Declaration

- I hereby certify that all the information provided here is correct to the best of my knowledge and belief and I promise to abide by all the norms laid down by your esteemed organization.

Place: Fatehpur

(Sachin Pandey)