VARUN KUMAR

**Contact Details** :

**E-mail** : varunsallu007@gmail.com

**Mobile**: 7050616252

# OBJECTIVE:

To work effectively in the organization that would explore my potential well, give me satisfaction and provide me a good carrier growth.

# EXECUTIVE SUMMARY:

I am a Productive, target driven and quality oriented Banking Professional recently working with HDFC Bank Ltd. as Branch Officer. I have demonstrated good analytical, communication and documentation skills in all my assignments. I believe I can be an asset to an organization by working to my full potential and contributing to the company’s growth.

# EMPLOYMENT SCAN :

Name of the company : SBI KIOSK BANKING (INDEPAY PVT.LTD).

Designation : Kiosk Operator.

Duration : From Feb 2010 to March 2014.

Name of the company : SANSKAR BHARTI GLOBAL SCHOOL

Designation : Admin Assistant.

Duration : From July 2015 to Oct 2016.

Name of the company : SKAVIS BIOTECH PVT LTD.

Designation : Sales Executive.

Duration : May 2018 to July 2019.

Name of the company : HDFC BANK LIMITED.

Designation : Branch Sales Officer.

Duration : Nov 2019 to Present.

**EDUCATION**

* Graduate with 1st class in English Hons. (Bachelor of Arts) from Shobhit University, MEERUT.
* Intermediate from B.I.E.C. (Science), PATNA.
* Matriculation from B.S.E.B. PATNA.
* Cleared IIT JEE in 2007, the topmost engineering entrance examination of India with rank 563.

**ROLES AND RESPONSIBILITIES:**

* Ensuring achievement of target of CASA.
* New client acquisition, building new relationships and increasing depth in existing relationships with clients.
* Identifying customer needs, assessing their risk appetite and providing them investment options: Different type of life insurance, Ulip Plans, Mutual Funds.
* Achieving targets as assigned by the organization on a monthly basis
* Target-Oriented, Achiever, Adaptable, Quick Learner and Able to perform under pressure, Creative and self-motivated.
* Good team player with conflict handling and problem resolution skills.

**SKILLS:**

* + - Public Speaking
    - Sales
    - Work in Group
    - Quick Learner
    - Logical Thinking
    - Management skills
    - IT skills (MS Office, MS Word etc.)

# HOBBIES / INTERESTS:

* + - Gyming
    - Listening Music
    - Singing
    - Riding

# ACHIEVEMENTS:

* + - Awarded for Singing & Playing Guitar in ITBHU Inter College Fest in 2009.
    - Pan India Topper for Highest PLP Earner in my category
    - Certified by IRDA- Insurance Regulatory and Development Authority

# LANGUAGES KNOWN:

* English (understand, read, write )
* Hindi (understand, read, write)
* Maithili (understand, read, write)

# PERSONAL DETAILS:

* + Marital status: Married
  + Fathers’ Name: Rajendra Kumar Paswan
  + Date of Birth: 07th Aug, 1990

# PERMANENT ADDRESS :

At – Laukaha, P.O+ P.S – Laukaha, Distt – Madhubani, Pin -847421 (Bihar)

# DECLARATION:

I hereby declare that the above-mentioned information is correct up to my knowledge and I bear the

Responsibility for the correctness of the above-mentioned particulars.

**PLACE –PATNA**

**DATE- VARUN KUMAR**