

RESUME

Name: Agr.Rakesh Prakash Wadile

ADD :Dondaicha , Dist-Dhule ,Maharashtra INDIA

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MALE , UNMARRIED

EMAIL: wadilerakesh8@gmail.com

D.O.B : 13.05.1995

OBJECTIVE:

Highly dedicated and reliable Agricultural Sales representative with an excellent record of sustaining and expanding the company customer base. Able to work well independently or as part of an agricultural sales team. Adept at maintaining cordial and professional relationships with customers colleagues and management.

EDUCATIONAL QUALIFICATION :

Course	Institution	University/Board	Year of Passing	Marks (%)
B.Sc (Agri.)	Mahatama Phule Krishi Vidyapith,College of Agriculture,Pune-05	Mahatama Phule Krishi Vidyapith(MPKV) ,Rahuri413722	2017	70.70
HSC	R.D.M.P.Jr.College,Dondaicha Nashik-Division	MaharashtrabState Board	2013	81.83
SSC	D.R.B.O.D.Highschool,Dondaicha Nashik-Division	Maharashtra State Board	2011	80.17

WORK EXPERIENCE:

FIELD OFFICER - UPL LIMITED TOTAL YEARS - 2

- ✓ Built strong client network for agricultural product sales through in-person and telephone communication.
- ✓ Fulfilled customer product orders and responded to complaints and questions.
- ✓ Reviewed accuracy of shipping orders and schedules.
- ✓ Ensured timely order filling and customer service in coordination with sales managers.
- ✓ Conducted customer purchase order analysis for accuracy and costs
- ✓ Recommended products to customers based on individual needs and preferences.
- ✓ Provided customers with price and delivery date information.

- ✓ Expanded customer base through current client leads and business directory research.
- ✓ Research competitors' prices products and sales techniques.

COMPUTER LITERACY:

- ✓ Operating systems: WINDOWS XP, LINUX
- ✓ Programming Language : ORACLE,VISUAL BASIC , GAMBAS

LINGUISTIC PROFICIENCY:

Read, Write, speak: Marathi

Read, Write, speak : Hindi

Read, Write, speak : English

MY ASSETS:

- ✓ Wide agricultural sales experience
- ✓ Excellent expertise in agricultural supplies and equipment
- ✓ Superior familiarity with crop protection and fertilizer products
- ✓ Outstanding skills in MS Office applications including PowerPoint Word and Excel
- ✓ Strong skills in explaining financing and sales programs
- ✓ High communication and organization skills
- ✓ Hard working & positive minded
- ✓ Comprehensive problem solving abilities
- ✓ Willingness to learn
- ✓ Team spirit
- ✓ Management traits

DECLARATION

I hope my qualifications will suit your requirements and given an opportunity to serve in your esteemed concern, I assure you of my best services to my superiors.

Yours truly,

(Agr.Rakesh Prakash Wadile)